

Kelly M. Lynch

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PROFESSIONAL EXPERIENCE

Michigan State University – Director of Corporate & Student Relations/Consultant/Faculty 2018 – Present **Department of Supply Chain Management (SCM)/Broad College of Business**

- Guided corporations and employers to effectively manage their branding and focus their messaging to Students, Faculty and Staff
- Increased corporate membership on the MSU SCM Advisory Council by +20%
- Mentored and advised hundreds of students (High School, Undergraduate, and Graduate) every academic year to help them make informed decisions about their academic and professional careers
- Nominated by the Dean to serve and lead several committees to improve outreach initiatives, faculty and staff appointments, and Association to Advance Collegiate Schools of Business (AACSB) accreditation
- Recognized by the Broad College of Business for “Most Impactful Staff Member” (2019 and 2021) and by MSU for the “Walter Adams Faculty Adviser of the Year” (2022)
- Authored 50+ Standard Operating Procedures (SOPs) for process documentation
- Piloted curriculum redesign materials for the Broad College of Business for the instruction of BUS 100
- Instructor for SCM 886 (Strategic Sourcing) in the 2023 – 24 Academic Year

Stellantis/Fiat Chrysler Automobiles (FCA US LLC)/Chrysler Corporation 1988 – 1991 and 1993 – 2017

- Assigned and promoted to multiple positions of increasing responsibility (Management Trainee/Buyer/Lead Buyer/Manager/Senior Manager/Director/Global Director)
- Spearheaded all Post-Merger integration activities for Global (Group) Purchasing between Fiat and Chrysler
 - Authored Mission & Vision Statements to establish the foundation for a global organization
 - Responsible for organizational design to drive common processes and systems for the global FCA Purchasing & Supplier Quality organizations
- Led the successful implementation of a three-year Procurement-to-Pay (P2P) SAP project in NAFTA
- Negotiated multimillion-dollar contracts between FCA US/Chrysler and suppliers
- Managed and led departments of 100+ employees and budgets of +\$50 million
- Executed multiple multimillion-dollar settlement agreements between Chrysler and suppliers during 2009 Bankruptcy to ensure component supply and production readiness for resumption of operations
- Member of the Board of Directors of the Automotive Industry Action Group and the International Automotive Task Force (2008 – 2011)

Skandy Corporation (Partner) 1991 – 1993

Oscar Meyer Foods Corporation (Management Trainee/Production Supervisor) 1987 – 1988

STRENGTHS

- Strategic Planning
- Skilled Negotiator
- Budget Management
- Change Agent
- Workforce Design
- Mentor/Coach
- Process Improvements
- Cross Cultural Leadership
- Program Management

EDUCATION

Master of Business Administration	Michigan State University	1986
Bachelor of Science – Psychology	Michigan State University	1984

DETAILED CAREER HISTORY – Fiat Chrysler Automobiles (FCA US LLC) & its' predecessor and successor companies (Chrysler/DaimlerChrysler/Chrysler LLC/Stellantis)

DIRECTOR

2006 – 2017

- Purchasing & Supplier Quality Operations & Integration (2011 – 2017)
 - Globally managed and led the implementation of common processes and systems between Chrysler and Fiat S.p.A.
 - Established all organization structures, policies, and procedures to realize synergies by aggregating the purchasing power of Chrysler and Fiat together (approx. \$80 billion)
 - Co-led a cross-functional team to successfully implement two multi-million-dollar SAP applications
 - Achieved all objectives for department budgets and staffing levels
- Chemical Purchasing (2011 – 2011)
 - Managed and led a department of 4 Managers and 60 Buyers with an annual purchase of +\$5 billion
 - Redefined the relationship with tire suppliers from adversarial to strategic partnerships enabling a continued supply of tires during an industry-wide constraint situation
 - Spearheaded a team in 2011 that overcame the loss of a critical component due to a major earthquake and tsunami in Japan which allowed the company to preserve margins and maintain uninterrupted production
- Product Development Purchasing (2006 – 2011)
 - Coordinated all Purchasing activity to support cost and timing objectives for multiple vehicle projects
 - Developed a rapid supplier selection process that was used in 2009 to enable the launch of 17 new or significantly updated vehicles and powertrains to reposition Chrysler/Dodge/Jeep/Ram in the North American and global markets, post-bankruptcy
 - Negotiated settlements with multiple suppliers through the 2009 bankruptcy
 - Sponsored and led a corporate-wide initiative to design and launch a program management system to identify timing risks and track the effectiveness of remediation activities

SENIOR MANAGER and MANAGER

1997 – 2006

- Selected for a series of Middle-Management positions of increasing scope and strategic importance in both the Purchasing and Supplier Quality departments
 - Managed Supervisors, Buyers and Supplier Quality Engineers
 - Implemented and facilitated a significant worldwide reorganization in Supplier Quality
 - Established the Exterior Craftmanship process and standard to drive quality improvement
 - Coordinated daily activities of team members to achieve quality, cost and timing objectives
 - Identified as an emerging talent and was selected to participate in several Executive Development Programs (National and International)
 - Negotiated savings with approximately 50 suppliers during a difficult and contentious environment in 2001 that achieved all objectives
 - Selected by Senior Leadership to globally lead a merger integration team for DaimlerChrysler

LEAD BUYER, BUYER and MANAGEMENT TRAINEE

1988 – 1991 / 1993 – 1997

- Responsible for interfacing with suppliers on multiple commodities and projects for components and MRO purchases (including an assignment at a GM-Chrysler Joint Venture – New Venture Gear)