

# Chris Lussenhop

[www.linkedin.com/in/chrislussenhop](http://www.linkedin.com/in/chrislussenhop)

Engaging leader with 35+ years of experience leading global business teams in new business development, marketing, and execution to targets in the strategic growth of a \$14B annual revenue company. Leverages strong business management, technical, and communication skills to exceed expectations in delivery of corporate objectives.

## Education

Master of Science (MS) - Mechanical Engineering, 1991  
Stanford University, Palo Alto, CA

- Attended on a General Motors Fellowship; Design for Manufacturability focus of study

Bachelor of Science (BS) - Mechanical Engineering, 1984  
North Dakota State University, Fargo, ND

- Included a one-year Cooperative Education experience at a naval weapons test facility

## Professional Experience

Aptiv

University Relations Development Manager, 2016 – 2020

Led business and recruiting relationship development and technical interaction activity with top global engineering universities.

- Engaged with university business offices to define opportunities for corporate sponsorships.
- Guided technical development, funding, and execution of sponsored Capstone projects.
- Spearheaded sponsored research & project discussions with engineering faculty & staff.
- Devised connection and funding strategies for club & project sponsorship, ~\$400k annually.
- Developed and managed Systems Engineering training with a US university.

Delphi

Global Program Manager, 2009 – 2016

Developed and directed a team of program managers in execution of new product and customer program launches, guided new business quotes and directed execution of global projects.

Delphi

Product Line Manager, 2003 – 2009

Managed global financial, engineering, operations, and functional resources of the \$750M+ annual revenue Exhaust Systems business.

- Held board seats and actively participated in managing global joint venture and strategic alliance direction and execution of manufacturing footprint optimizations, the launch of a South African entity & operation following divestiture of the Catalyst product line.
- Developed material and completed due diligence in divesting of the product line.

## Expertise in:

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|---|--|
| ▪ Business Proposal Development         | ▪ Program Management                   |
| ▪ Global Operations Management          | ▪ Process / Performance Optimization   |
| ▪ Regional & Global Expansion Execution | ▪ Product & Systems Design Engineering |
| ▪ Personnel / Staff Development         | ▪ Manufacturing Engineering            |

## Community Activities

National Ski Patrol, church, and Habitat for Humanity volunteer; MSU Choral Union member