

Carol Prahinski

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EDUCATION

Ph.D, M.A.	Ohio State University Columbus, OH	2001	Operations Management Minor in Logistics Minor in Industrial Engineering
M.B.A.	Babson College Wellesley, MA	1990	General MBA
B.S.	University of Delaware Newark, DE	1986	Business Administration Concentration in Operations Management Minor in Economics

ACADEMIC EMPLOYMENT

Michigan State University, The Broad Graduate School of Management, East Lansing, Michigan
Assistant Professor of Supply Chain Management, 2007-present

University of Western Ontario, Ivey School of Business, London, Ontario
Assistant Professor of Operations Management, 2001-2007

Ohio State University, Fisher College of Business, Columbus, Ohio
Teaching Assistant and Research Assistant, 1996-2001

RESEARCH

Research Overview

Dr. Prahinski's research examined interorganizational relationships in supply chain management. One stream examines supplier perceptions of the buyer-supplier relationships and interorganizational communication of supplier evaluations in the forward supply chain (Prahinski and Benton, *JOM*, 2004; Prahinski and Fan, *JSCM*, 2007; Prahinski, Benton and Fan, working paper). Another study examined how stakeholder pressure affects plant investments in new product launch (Prahinski, Kocabasoglu and Klassen, working paper).

A second stream of research examined sustainable development in reverse supply chains. Kocabasoglu, Prahinski and Klassen (*JOM*, 2007) found that plant investments associated with the forward and reverse supply chain are related to the organizations' willingness to take risk and, indirectly, to managers' perceptions of business climate uncertainty. Prahinski and Kocabasoglu (*Omega*, 2006) established the impetus for empirical research in the reverse supply chain.

Refereed Journal Articles

Benton, WC, C. Prahinski, and Y. Fan, “The Influence of Supplier Development Programs on Supplier Performance,” *International Journal of Production Economics*, 2020, 107793, 12 pages.

Ye, F., X. Zhao, C. Prahinski and Y. Li, “The impact of external pressure, top managers’ posture and reverse logistics practices on firm performance,” *International Journal of Production Economics* 143(1), 2013, pgs. 132-143.

Prahinski, C. and Y. Fan, “Supplier Evaluations: The Role of Communication Quality,” *Journal of Supply Chain Management* 43(3), 2007, pgs 16-28.

Kocabasoglu, C., C. Prahinski and R.D. Klassen, “Linking Forward and Reverse Supply Chain Investments: The Role of Business Uncertainty,” *Journal of Operations Management* 25(5), special issue on supply chain management in sustainable environments, 2007, pgs. 1141-1160. (This paper was **ranked** within the top 25 most highly requested papers in *Journal of Operations Management*, 2007.)

Prahinski, C. and C. Kocabasoglu, “Empirical Research Opportunities in Reverse Supply Chains,” *Omega* 34(6), 2006, pgs. 519-532. This paper was **ranked** within the top 25 most highly requested papers in all Science Direct’s business journals in January to March 2006 (#5), and in *Omega* from April to June 2005 (#23) and January 2006 to March 2007 (in top 10, including #1 twice).

Prahinski, C. and W.C. Benton, “Supplier Evaluations: Communication Strategies to Improve Supplier Performance,” *Journal of Operations Management* 22(1), 2004, pgs. 39-62. (This paper was **ranked** within the top 25 most highly requested papers in *Journal of Operations Management* for over two years).

Working Papers

Prahinski, C., W.C. Benton and Y. Fan, “The Influence of Supplier Development on Buyer-Supplier Relationships.”

Ross, A.D., F.P. Buffa, C. Prahinski, T. Page, and C. Poliak, “Incorporating dyadic effects within the supplier evaluation process.”

Prahinski, C., C. Kocabasoglu and R.D. Klassen, “Risk propensity, stakeholder pressure, and investments in launching new products.”

Prahinski, C., M. Hora and R.D. Klassen, “The effect of supply chain design on investments in the forward and reverse supply chain.”

Non-Refereed Journal Articles

Prahinski, C., and D.C. Whybark, “In Celebration of W.C. Benton’s 25 Years at Ohio State University,” *Decision Line* 38(4), 2007, pgs. 4-6.

Prahinski, C. “The Process of Getting a Position in Academia,” *Decision Line* 33(1), 2002, pgs. 12-15.

Technical Reports

Prahinski, C., and R.D. Klassen, "Supply Chain Competitiveness: Assessing the Opportunities for Improvement for Canadian Companies, Ivey Publishing, 2006.

Dissertation

Communication Strategies and Supplier Performance Evaluations in an Industrial Supply Chain
Committee: Dr. W.C. Benton, Advisor; Dr. Martha Cooper; Dr. Amelia Carr

Research includes a cross-sectional survey of 139 first-tier automotive suppliers, representing a 24% response rate. Using factor analysis, structural equation modeling, ANOVA, and other statistical tools, the influence of three communication strategies (indirect influence, formality, and feedback) were tested on the buyer-supplier relationship, supplier's commitment and supplier's operational performance. Results help explain why some supplier development programs are successful.

Refereed Conference Proceedings

Y. Fan, C. Prahinski and R.D. Klassen. "Knowledge-based antecedents to audit process quality in voluntary industry standard audits: empirical evidence from ISO 9001 and ISO 14001 certified organizations," in S. Narayanan (ed.) *Proceedings of the 41st Annual Meeting of Decision Sciences Institute*, San Diego, CA: Decision Sciences Institute 2010, pp. 3921-3926.

Ross, A.D., F.P. Buffa, C. Prahinski and T. Page. "Incorporating dyadic effects within the supplier evaluation process," in S. Narayanan (ed.) *Proceedings of the 41st Annual Meeting of Decision Sciences Institute*, San Diego, CA: Decision Sciences Institute 2010, pp. 9301-9306.

Ye, F., X. Zhao, and C. Prahinski. "The effect of institutional pressures and top managers' posture on China's product recovery, product returns and firm performance," *2010 Proceedings of the North American Research and Teaching Symposium, ISM National Conference*, Tempe, AZ, March 2010.

Prahinski, C., W.C. Benton, and Y. Fan. "The influences of supplier development on buyer supplier relationships," in J.E. Kendall (ed.) *Proceedings of the 39th Annual Meeting of Decision Sciences Institute*, Baltimore, MD, November 2008, pgs. 5811-5816.

Yeung, T. K.-H., C. Prahinski, and R.D. Klassen. "Buyer-Supplier Relationship Alignment: A Conceptual Framework," *North American Research and Teaching Symposium, Institute of Supply Management National Conference*, Tempe, AZ, 2008, pgs.

Prahinski, C., C. Kocabasoglu, and R.D. Klassen, "Investments in Launching New Products: The Role of Organizational Risk Propensity and Stakeholders in Program Performance," *Decision Sciences Institute 2007 Annual Meeting Proceedings*, Phoenix, AZ, November 2007, pgs. 3421-3426.

Prahinski, C., W.C. Benton, and Y. Fan, "Supplier Development: The Role of the Buyer-Supplier Relationship," *Decision Sciences Institute 2007 Annual Meeting Proceedings*, Phoenix, AZ, November 2007, pgs 3071-3076.

Prahinski, C., and T.K.-H. Yeung, "Selection Criteria of Business PhD Candidates for their First Academic Position," *Decision Sciences Institute 2007 Annual Meeting Proceedings*, Phoenix, AZ, November 2007, pgs. 171-176.

Prahinski, C., C. Kocabasoglu, and R.D. Klassen, "New Product Development Investments: The Role of Supply Chain and Stakeholder Relationships," *Decision Sciences Institute 2006 Annual Meeting Proceedings*, San Antonio, TX, November 2006, pgs. 29811-29816.

Prahinski, C., and E.O. Olsen, "Wilkins, a Zurn Company: Material Requirements Planning," *Decision Sciences Institute 2006 Annual Meeting Proceedings*, San Antonio, TX, November 2006, pg. 28421.

Prahinski, C., and Y. Fan, "Supplier Evaluation: The Role of Communication Quality and Performance," *IPSERA/Institute of Supply Management National Conference Proceedings*, San Diego, CA, April, 2006, paper #20.

Prahinski, C., C. Kocabasoglu, and R.D. Klassen, "An Empirical Investigation of Business Uncertainty and Supply Chain Investment," *Production and Operations Management Society (POMS) National Conference Proceedings*, Chicago, IL, May, 2005, 003-0284.

Prahinski, C., and C. Kocabasoglu, "Empirical Research Opportunities in Reverse Supply Chains," *Proceedings for the North American Research Symposium on Purchasing and Supply Management*, Tempe, Arizona, March 2004, pgs. 345-361.

Prahinski, C. and W.C. Benton, "Supplier Evaluations: The Role of Three Communication Strategies on Supplier's Performance," *European Operations Management Association and Production and Operations Management Society*, Cernobbio, Lake Como, Italy, June 2003, volume 2, pgs. 501-510.

Prahinski, C., and W.C. Benton, "Supplier Performance Evaluations in the Supply Chain," *Decision Sciences Institute 2002 Annual Meeting Proceedings*, San Diego, CA, November 2002, pgs. 2017-2020.

Prahinski, C., and W.C. Benton, "Supply Chain Communication Strategies," *Decision Sciences Institute 2001 Annual Meeting Proceedings*, San Francisco, CA, November 2001, pgs. 846-848.

Book Contributions

Prahinski, C., "Unifine Richardson," in *Operations Management: Contemporary Concepts and Cases, 5th edition*, by R.G. Schroeder, S. M. Goldstein and M. J. Rungtusanatham, McGraw-Hill/Irwin, 2010.

Prahinski, C., E.O. Olsen and R. Reid, "Wilkins, a Zurn Company: Materials Requirement Planning," in *Essentials of Operations Management*, edited by S. Young, Thousand Oaks, CA: Sage Publications, 2007.

Prahinski, C., J.S. Haywood-Farmer, D. Wright and K. Saskiw, "Quinte MRI" in *Cases in Operations Management*, edited by R.D. Klassen and L.J. Menor, Thousand Oaks, CA: Sage Publications, 2005.

PRESENTATIONS

Refereed Conference Presentations

- Audit process quality in voluntary industry standard audits: knowledge-based antecedents and the moderating effect of clients' top management commitment, National DSI Conference, Boston, November 2011, presented by first author, Y. Fan.
- Incorporating dyadic effects within the supplier evaluation process, National DSI Conference, San Diego, CA, November 2010.
- Knowledge-based antecedents to audit process quality in voluntary industry standard audits: empirical evidence from ISO9001 and ISO14001 certified organizations, National DSI Conference, San Diego, CA, November 2010, presented by first author, Y. Fan.
- The influence of supplier development on buyer-supplier relationships, Production and Operations Management Society POMS, Vancouver, BC, May 2010.
- The effect of institutional pressures and top managers' posture on China's product recovery, product returns and firm performance, Institute of Supply Mgmt NARTS, March 2010
- Empirical Research Opportunities in Sustainable Purchasing, POMS National Conf., Orlando, FL, May 2009
- An assessment of nonresponse bias in OM survey research, National DSI Conference, Baltimore, MD, November 2008, presented by second and third authors, Y. Lee; R. Srinivasan.
- The influence of supplier development on buyer-supplier relationships, National DSI Conference, Baltimore, MD, November 2008, presented by third author, Y. Fan.
- Contractual and Relational Governance Mechanisms in China, National Production and Operations Management Society Conference, La Jolla, CA, May 2008
- Buyer-Supplier Relationship Alignment: A Conceptual Framework, presented by first author, T. K.-H. Yeung, National ISM Conference, Tempe, AZ, March 2008
- Investments in Launching New Products: The Role of Organizational Risk Propensity and Stakeholders in Program Performance, National Decision Sciences Institute Conference, Phoenix, AZ, November 2007
- Supplier Development: The Role of the Buyer-Supplier Relationship, presented by third author, Y. Fan, National DSI conference, Phoenix, AZ, November 2007
- Selection Criteria of Business PhD Candidates for their First Academic Position, presented by second author, T. K.-H. Yeung, National DSI conference, Phoenix, AZ, November 2007
- New Product Development Investments: The Role of Supply Chain and Stakeholder Relationships, National Decision Sciences Institute Conference, San Antonio, TX, November 2006
- Wilkins, a Zurn Company: Materials Requirement Planning, Best Case Studies Award Competition Presentation, DSI National Conference, San Antonio, TX, November 2006
- Supplier Evaluations: The Role of Communication Quality and Performance, ISM/IPSERA National Conference, San Diego, CA, April 2006, presented by second author and doctoral student, Ying Fan, with questions answered by Fan and Prahinski
- Supplier Evaluations: The Effect of Content and Frequency on Perceived Evaluation Effectiveness, DSI National Conference, San Francisco, CA, 2005
- An Empirical Investigation of Business Uncertainty and Supply Chain Investment, POMS National Conference, Chicago, IL, May 2005
- Empirical Research Opportunities in Reverse Supply Chains, Institute of Supply Management, Tempe, Arizona, March 2004
- Quinte MRI Case and Teaching Note, DSI National Conf. Case Competition, Wash. DC, 2003
- Supplier Evaluations: The Role of Three Communication Strategies on Supplier's Performance, European Operations Management Association and POMS, Como Lake, Italy, 2003
- Supplier Performance Evaluations in the Supply Chain, DSI Nat'l Conf., San Diego, CA, 2002
- Supply Chain Communication Strategies, DSI National Conference, San Francisco, CA, 2001

Invited Presentations

Contest Master, Virtual Online Toastmasters Convention, Evaluation and Table Topics contests,
Live on Dec. 5, 2020

How to be an Exceptional Club Coach, Toastmasters District 50, Sept. 5, 2020

Contest Master, Toastmasters International, Semifinals for the World Champion of Public
Speaking, Aug. 26, 2020, watched by over 60,000 people

Foundations of Leadership, Key West Toastmasters, Aug. 11, 2020

Negotiation Tactics, Toastmasters District 10, May 16, 2020

Qualities of a Great Leader, Toastmasters District 10, May 16, 2020

Coaching, Toastmasters District 63, April 25, 2020

Toastmasters International District Officer Mid-Year Training: Organizational Update and District
Director Breakout, Nashville, TN, Jan. 23-26, 2020

Values Determine Your Choices, Online Presenters, Dec. 28, 2019

Protocol 9.0: District Leader Elections, Toastmasters International, Region 6 webinar, Dec. 9, 2019

The Leader Within, Toastmasters District 62, East Lansing, MI, November, 2019

Know your Audience, MI- American Water Works Assoc., Lansing, MI, Nov. 21, 2019

Blowing Bubbles: Lessons in Lifelong Learning, District 60, Quebec webinar, July 3, 2019

Assessing Performance, Toastmasters District 62, Grand Rapids, MI, June 1, 2019

Exposed and Vulnerable, Toastmasters District 62, Grand Rapids, MI, May 31, 2019

Dashing to Success, Toastmasters District 11, Carmel, IN, April 28, 2019

The Leader Within, Toastmasters District 11, Carmel, IN, April 27, 2019

Negotiation Tactics, Toastmasters District 11, Carmel, IN, April 27, 2019

The Leader Within, Toastmasters District 60, Toronto, ON, April 13, 2019

Negotiation Tactics, Toastmasters District 60, Toronto, ON, April 13, 2019

The Leader Within, Toastmasters District 10, Brecksville, OH, January, 2019

Toastmasters International District Officer Mid-Year Training, several speeches, Cleveland, OH,
Jan. 25-26, 2019

Developing Your Business Strategies, special event webinar, December 26, 2018

Why you want to join a board of Directors, Online Presenters, Dec. 17, 2018

Once a Protégé, Always a Protégé, Online Presenters, Dec. 2018

Delegation and Motivating Others, panel moderator at C Division Advanced Speakers,
Toastmasters, November 2018

Creating a Spend Analysis, Online Presenters, Sept. 10, 2018

Understanding your Leadership Style, Online Presenters, July 23, 2018

Communication Styles, Online Presenters, July 30, 2018

Negotiation Tactics, Online Presenter, June 25, 2018 **** Won first place in a webinar contest**

The Difference between National Speakers Association and Toastmasters International, Online
Presenters, May 28, 2018

Negotiations: Shifting from Avoidance to Full Engagement, Online Presenters, April 16, 2018 ****
Won first place in a webinar contest**

Designation B at MSU, C Division Advanced Speakers, March 17, 2018

Where is the leader?, Online Presenters, February 12, 2018

Opportunities for Growth: Creating the Best Employee Performance Review, Department of
Transportation, Lansing, MI, Jan. 18, 2018

Build your Thinking Power: Create a Vision, Toastmasters District 13, Cranberry, PA, Oct., 2017

Build your Thinking Power: Create a Vision, Toastmasters District 10, Cleveland, OH, Nov., 2017

Hope and Transformation, Guardian Society Annual Breakfast, St. Vincent Catholic Charities,
Bath, MI, Sept. 27, 2017

My Year as Region Advisor, webinar, July, 2017

How to be an Exceptional Club Coach, webinar, Feb, March and April, 2017
Ethical Elections, webinar, Region 6, April, 2017
MSU Ring March Ceremony, MSU Alumni Association, East Lansing, MI, April 23, 2017
Competency Self-Assessment, Toastmasters Intl. Mid-Year Training, Montreal, QC, Jan. 27, 2017
Ethical Elections, Toastmasters International Mid-Year Training, Montreal, QC, Jan. 27, 2017
Developed Solutions, Toastmasters International Mid-Year Training, Montreal, QC, Jan. 27, 2017
Chartering New Clubs, District 86 Toastmasters, Mississauga, ON, Jan. 14, 2017
Delegate to Empower, District 86 Toastmasters, Mississauga, ON, Jan. 14, 2017
Attracting New Members, District 86 Toastmasters, Mississauga, ON, Jan. 13, 2017
Try Something New, Marketing and Sales Toastmasters Club, Mississauga, ON, Jan. 13, 2017
How to be an Exceptional Club Coach, District 86 Toastmasters, Mississauga, ON, Jan. 13, 2017
How to be an Exceptional Club Coach, Webinar, District 60, Jan. 9, 2017
How to be an Exceptional Club Coach, Webinar, District 86, Jan. 5, 2017
How to be an Exceptional Club Coach, Webinar, District 10, Dec. 1, 2016
Inspiration and Guidance, District 60, Toronto, ON, Oct. 14, 2016
Attracting New Members, District 60, Toronto, ON, Oct. 15, 2016
Finding and Chartering New Clubs, District 62, Midland, MI, Oct. 6, 2016
Attracting New Members, District 62, Midland, MI, Oct. 6, 2016
Delegate to Empower, MichiganWorks! Annual Convention, Mt. Pleasant, MI, Oct. 2, 2016
Chartering New Clubs, District 10 Toastmasters, Independence, OH, Oct. 1, 2016
Attracting New Members, District 10 Toastmasters, Independence, OH, Oct. 1, 2016
Attracting New Members, District 61 Toastmasters, Montreal, QC, Sept. 16-17, 2016
How Your Role Achieves the District Mission, Toastmasters Intl. District Leader Training, Washington, DC, Aug. 15-16, 2016
Your Role and the District Mission, Toastmasters Intl. District Leader Training, Washington, DC, Aug. 15, 2016
Reaching Distinguished, Toastmasters Intl. District Leader Training, Wash., DC, Aug. 15, 2016
You and Your Team, MBTI, Toastmasters Intl. District Leader Training, Wash., DC, Aug. 15, 2016
Attracting New Members and Addressing Struggling Clubs, District 28 Toastmasters, Monroe, MI, August 6, 2016
Characteristics of Leaders, District 62 Toastmasters Leadership Inst., E. Lansing, MI, June 25, 2016
Negotiation Strategies (full-day), State of Michigan, Lansing, MI, May 12, 2016
Negotiation Strategies (full-day), State of Michigan, Lansing, MI, May 5, 2016
Negotiation Strategies, Institute for Supply Management, Lansing, MI, Nov. 10, 2015
Super Strong Supplier Evaluations, Michigan Public Purchasing Officers Assoc. (MPPOA), Traverse City, Oct. 26, 2015
Leveraging Organizational Spend, MPPOA, Traverse City, Oct. 26, 2015
Conflict Resolution Strategies, Selling Yourself for Success, East Lansing, Michigan, Oct.29, 2014
Leadership for Success in Supply Chain Management, Shanghai, China Oct. 8, 2014
Negotiation Strategies, Project Management Institute (PMI), Lansing, Michigan, Sept. 16, 2014
Working as a Team, Toastmasters Leadership Institute, D62, Jackson, Michigan, Jan. 25, 2014
Negotiation Strategies, Michigan Public Purchasing Officers Association (MPPOA) Annual Conference, Grand Rapids, Michigan, Oct. 18, 2013
Stepping Stones to Success, Toastmasters Leadership Institute, East Lansing, MI, June 23, 2013
Supply Chain Mgmt, Comprehensive Prog. Ganabell LLC. Ulanbaatar, Mongolia, Oct. 15-19, 2012
Negotiations, Comprehensive Program. Ganabell LLC. Ulaanbaatar, Mongolia, Oct. 15-19, 2012
Supply Chain Management, VIP Program. Ganabell LLC. Ulaanbaatar, Mongolia, Oct. 16, 2012
Negotiations, VIP Program. Ganabell LLC. Ulaanbaatar, Mongolia, October 17, 2012
Supply Chain Mgmt, Specialized Program, Ganabell LLC, Ulanbaatar, Mongolia, Oct.22-23, 2012
Negotiations, Specialized Program, Ganabell LLC., Ulaanbaatar, Mongolia, October 24-25, 2012

Purchasing program. Stant, Inc., Connersville, IN, August 14-22, 2012
How the heck do I create a good supplier evaluation?, National Association of Purchasing Managers, mid-Michigan Chapter, February 2010
Supplier Development: The Role of the Buyer-Supplier Relationship, presented by third author, Y. Fan, National INFORMS conference, Seattle, November 2007
Investments in Launching New Products: The Role of Organizational Risk Propensity and Stakeholders in Program Performance, Benton's Research Symposium, Ohio State University, Columbus, OH, April 2007
Improving Reverse Supply Chain (RSC) Performance through Product Design, presented by first author Ying Fan, DSI National Conference, San Antonio, TX, November 2006
Global Procurement, Alberta Institute of Purchasing Manager's Association of Canada, June 2006
Performance Measurement, Alberta Institute of Purchasing Manager's Assoc. of Canada, June 2006
Global Procurement, Ontario Institute of Purchasing Manager's Association of Canada, May 2006
Performance Measurement, Ontario Institute of Purchasing Manager's Assoc. of Canada, May 2006
Linking Forward and Reverse Supply Chain Investments, POMS National Conf., Boston, May 2006
Empirical Research Opportunities in Reverse Supply Chains, INFORMS National Conference, invited speaker, San Francisco, CA, November 2005
Linking Forward and Reverse Supply Chain Investments: The Role of Business Uncertainty, McGill University, Montreal, Quebec, September 2005
An Empirical Investigation of Business Uncertainty and Supply Chain Investment, Ivey Research Series, University of Western Ontario, London, Ontario, April 2005
Implementing Change in the Supply Chain, panel member, POMS National Conf., Chicago, 2005
Doctoral Student Consortium: How to Interview for a Job, DSI National Conference, Boston, 2004
Doctoral Student Consortium: Exploring Opportunities in the Academic Job Market, Panel Coordinator, DSI National Conference, Boston, November 2004
Supplier Evaluations: Buying Firm Communication Strategies to Improve Supplier Performance, University of Kansas, Lawrence, KS, December 2003
Supplier Evaluations: Buying Firm Communication Strategies to Improve Supplier Performance, University at Buffalo, Buffalo, NY, January 2003
Doctoral Student Consortium: How to Interview for a Job, DSI Nat'l Conf., Washington DC, 2003
Doctoral Student Consortium: Opportunities Available within the Academic Job Market, Panel Coordinator, DSI National Conference, Washington DC, 2003
Doctoral Student Consortium: The Job Search, Part I, DSI National Conference, San Diego, 2002
Doctoral Student Consortium: The Job Search, Part II, panel coordinator, DSI, San Diego, 2002
Doctoral Student Consortium: The Job Search, DSI National Conference, San Francisco, CA, 2001
Vehicle Routing Decisions for Food and Beverage Distributors, DSI Nat'l Conf., Orlando, FL, 2000

TEACHING EXPERIENCE

Courses Taught: Degree Programs

SCM470, *Supply Chain Application and Policy*, 3.0 credit hours, MSU, 2019-current

SCM470, *Supply Chain Application and Policy*, 2.0 credit hours, MSU, 2013-2019

A required capstone course for seniors; one to five sections per semester with 20 to 40 students per section. Student groups presented or critiqued another student group's work each week. Relied on case studies and classic articles. Textbooks: Leeds, *PowerSpeak* and Straus, *The Blue Book of Grammar and Punctuation*

SCM800, *Introduction to Supply Chain Management*, 3.0 credit hours, MSU, 2018-current

An elective graduate course for non-SCM majors; one section each fall term. Used lectures, case study discussions, in-class exercises and occasionally guest speakers.

SCM460/860, *Procurement Contracting*, 1.0 credit hour, MSU 2020

An elective course for graduate and undergraduate SCM majors; co-taught with industry expert and lawyer, Cara Hansford, JD, of MSU Purchasing Department

SCM461/861, *Fiat Chrysler Customs Compliance and Security*, 1.0 credit hour, MSU, 2020

An elective course for graduate and undergraduate SCM majors; co-taught with industry expert, Michele Wilton of FCA Group.

SCM490/891, *Ingersoll Rand: Applying a Lean Methodology to Drive Organizational Efficiency*, 1.0 credit hour, MSU, 2021

An elective course for graduate and undergraduate SCM majors: co-taught with industry expert, Bill Walker of Trane Technologies. Textbook: Shook, *Managing to Learn*

SCM474, *Negotiations*, 2.0 credit hours, Michigan State University, 2017-2018

An elective for undergraduate Supply Chain majors, two sections per semester with 40 students per section. Relied heavily on experiential learning, case studies, project, and some lecture. Textbook: Lewicki, Barry, Saunders, *Essentials of Negotiation*, 6th edition

SCM371, *Procurement and Supply Management*, 3.0 credit hours, MSU, 2007-2017

An upper level undergraduate course with three to four sections per semester of 35-55 students per section. Used lectures, case discussions, in-class exercises and guest speakers. Textbook: Benton, *Purchasing and Supply Management*, 3rd edition

SCM490, Independent Study, *Inventory Management*, Michigan State University, 2014

Focus centered on inventory, ordering policy, decision making and presentation skills. Textbooks: Leeds, *Power Speak*; Krajewski and Ritzman, *Operations Management*, 5th edition, chapter 13.

SCM490, Independent Study, *Developing Leadership*, Michigan State University, 2013

Focused on process flow of leadership development and developing an understanding of individual style and skills. Textbook: Kouzes and Posner, *The Student Leadership Challenge*; Toastmasters International, *Leadership Excellence Series*.

MSC918, *Procurement and Sourcing Theory*, Michigan State University, 2008

Seminar to two second-year PhD students, eight sessions of three hours each
Focused on survey methods in procurement research.

MSC886, *Strategic Sourcing*, 2.0 credit hours, Michigan State University, 2008

Condensed Masters of Science course with approx. 20 graduate students
Used lectures, case discussions, and in-class exercises
Textbook: Monczka, Trent and Handfield, *Purchasing and Supply Management*, 3rd edition

MSC490, Independent Study, *Reverse Supply Chains*, Michigan State University, 2008

Focused on the waste and recycling streams. Student's requirements included an article for journal submission and the University Undergraduate Research and Arts Forum (UURAF). Student won UURAF **first prize** for the business school.

HBA 414/ MBA 614, *Sustainable Development*, University of Western Ontario, 2007

An upper level graduate and undergraduate course with 24 sessions and 55 students
Relied on the case study teaching method, with some lecture and guest speakers

HBA 304, *Introduction to Operations Management*, University of Western Ontario, 2001 to 2006
An upper level undergraduate course with 44 sessions and 68-77 honor students/course
Relied on the case study teaching method. Also used plant tours, some lecture and videos
Textbooks: Davis, Aquilano, and Chase (in 2001); Ritzman and Krajewski, 1st edition (in 2002-4); Ritzman, Krajewski and Klassen, 1st edition (2004-6)

PhD 805, *Special Fields I in Operations Management*, University of Western Ontario, 2003-2004
Seminar to four first and second year PhD students, 13 sessions of three hours each
Textbooks: Vollmann, Berry and Whybark (1997); Hax and Candea (1984); Francis and White (1972); and journal articles

HBA 484, *Supply Chain Management*, University of Western Ontario, 2004
An upper level undergraduate course, term had 24 sessions and approximately 25 students
Relied on the case study teaching method, with some lecture and guest speakers
Textbooks: Simchi-Levi et al., 2nd edition, and Fine, *Clockspeed*

BM630, *Introduction to Operations Management*, Ohio State University, 1997-2001
An upper level undergraduate course, 10 terms of 20 sessions with 60-68 students per term.
Used lectures, case discussions, plant tours and instructional videos.
Textbook: Krajewski and Ritzman, 3rd, 4th, and 5th editions

BADM120, *Introduction to Operations Management*, George Washington University, 1995

Courses Taught: Non-Degree Programs

SCMC870-1 and SCMC870-2, *Introduction to Supply Chain Management I and II*, Michigan State University, on-line education, 8-week courses, taught each course five times, 2012-2013.
Responsible to lead weekly discussions, virtual board discussions and course management.
Textbook: Bowersox, Closs, Cooper and Bowersox, 4th edition

Doctoral Supervision:

Fan, Y., 2010. Ivey School of Business, University of Western Ontario. Co-advisor with Robert D. Klassen. "Audit Quality, Its Key Drivers and the Client's Competitive Outcomes in Voluntary Industry Standard Auditing: An Empirical Study of ISO 9001 and ISO 14001 Certified Organizations." Ying is currently at the University of Colorado, Colorado Springs.

Comprehensive Exam Committees:

Fan, Ying, 2005
Colazo, Jorge, 2005
Cho, Jacob, 2005
Hora, Manpreet, 2005
Yeung, Thomas Kwon-Ho, 2006

Entrepreneur and Innovation Experiences Supervision:

2019: Zach Scheid

Honors Project Supervision:

2020: Sanjidah Hussain, Elizabeth Rauh,
Matt Rosati, Jacob Rubenstein
2018: Demi Yang
2017: Hanna Sajdak, Ethan Spitzley,
Mitchell Strahlman, Demi Yang
2016: Mackenzie Desautel
2015: Devon Spalding, Jonathan Warnock

2014: Megan Bossory
2013: Melissa Luther, Alex Sims, Lindsey
Johnson
2012: Anna Lukibanova, Andrew Emery
2011: Charles Stavoe
2010: Patrick Horrigan
2009: Kelly Moffit

Internship Supervisor:

2018 Demi Yang

Advisor:

Student Organization, Spartan Toastmasters, 2015-present

Learning Materials:

Prahinski, C. and Y. Fan, 2007. "Halton Recycling," Ivey case 9B07D009, 17 pages; and teaching note 8B07D09, 18 pages.
Olsen, E.O., C. Prahinski and J. Denniston, 2006. "Wilkins, A Zurn Company: Aggregate Production Planning," Ivey case 9B06D017, 11 pages; and teaching note 8B06D17, 29 pages.
Prahinski, C., and E.O. Olsen, 2006. "Wilkins, A Zurn Company: Demand Forecasting," Ivey case 9B06D006, 12 pages; and teaching note 8B06D06, 23 pages. (This case is one of Ivey's **top** selling cases of 2009).
Prahinski, C., E.O. Olsen, and R. Reid, 2006. "Wilkins, A Zurn Company: Materials Requirement Planning," Ivey case 9B06D005, 19 pages; and teaching note 8B06D005, 14 pages. (This case was awarded **first place** in the Decision Sciences Institute Case Competition in 2006).
Prahinski, C., and T. K.-H. Yeung, 2005. "Multiple Sclerosis Society of Canada: London-Grand Bend Bicycle Tour," Ivey case 9B05D014, seven pages; and teaching note 8B05D14, 13 pages.
Prahinski, C., 2004. "Necanko, Inc.," Ivey case 9B04D020, three pages; and teaching note 8B04D20, nine pages. (This case is also **recommended** by Harvard Business School as one of the five suggested cases in the supply chain inventory module.)
Prahinski, C., 2002. "Unifine Richardson," Ivey case 9B02D020, five pages; and teaching note 802D020, 13 pages.
Prahinski, C., J. Haywood-Farmer, D. Wright and K. Saskiw, 2002. "Quinte MRI," Ivey case 9B02D024, 17 pages; and teaching note 802D024, 20 pages. (This case was awarded **first place** in the Decision Sciences Institute Case Competition in 2003).

Learning Materials Development:

Prahinski, C., MSU Library ROVI project: Demand Forecasting, Ivey case and teaching note
Prahinski, C., MSU Library ROVI project: Process Management, Ivey case and teaching note
Prahinski, C., J. Lee-Rodgers, C. Origer, MSU Culinary Services, On-The-Go Food Truck, Ivey case and teaching note. **Awarded first place** in the Decision Sciences Institute Case Competition in 2017.
Prahinski, C., J. Warnock, J. Lee-Rodgers, MSU Culinary Services, On-The-Go Food Truck: The Should-Cost Problem, Ivey case and teaching note
Prahinski, C. and P. Hourigan. "Mystic Creek Golf Course," case and teaching note.
Prahinski, C., and E.O. Olsen, Wilkins: Manufacturing Strategy, Ivey case and teaching note.
Prahinski, C., Shibusu USA, Ivey case and teaching note.

Course Development:

Supply Chain Application and Policy, SCM470, undergraduate students, fall 2019
Introduction to Supply Chain Management, SCM800, graduate students, fall 2018
Negotiations, SCM474, undergraduate students, fall 2017
Supply Chain Application and Policy, SCM470, 8 undergraduate senior students, fall 2013
Sustainable Development 414/614, approximately 50 HBA and five MBA students, spring 2007
Special Fields 1 in Operations Management 805Y, four PhD students enrolled in 2003-2004
Supply Chain Management HBA 484, 23 honour undergraduate students enrolled in 2004
Introduction to Operations Management BM630, Course Coordinator, 1996-1997

Teaching Development:

Toastmasters International, District 62 (Michigan), 2008-current
Summer Online Instruction Readiness for Educational Excellence, 2020
Graduate of Second City Improv, Detroit, 2009
Coached by Mary Weber, Voice Empowerment Coach, Toronto, 2008
Participated in *Case Writing Workshop*, University of Western Ontario, April 2002
Participated in *Case Teaching Workshop*, University of Western Ontario, August 2001 and 2002
Volunteered to have teaching evaluated and further developed by the Ohio State University, Office of Faculty and TA Development, January, 1999. Student evaluations improved 14%
Participated in *Teaching Business Students*, Ohio State University, 10 week course, summer 1997

SERVICE TO SCHOLARLY AND PROFESSIONAL ORGANIZATIONS

Union for Non-Tenure-Track Faculty

Member-At-Large, 2020-current
Chair, Grievance Committee, 2020-current
Contract Negotiation Team 2017-2018

Toastmasters International

International Board of Director, 2018-2020
Candidate for International Director, 2017-2018
Region Advisor, 6 districts, 2016-2017
Chief Ambassador, Revitalized Education Program, 2015-2016
Immediate Past District Governor, District 62, 2014-2015
District Governor, 87 clubs, 1,800 members, 2013-2014
C Division Governor, 22 clubs, 2011-2013
Area Governor, 4 to 7 clubs, 2010-2012

National Speakers Association, Michigan Chapter

Immediate Past President, 2018-2019
President, 2017-2018
President-Elect, 2016-2017
VP Programming, 2015-2016
VP Membership, 2014-2015
Pro-Track, 2013-2015

Editorial Review Boards:

International Journal of Operations and Production Management, 2005-2015
Journal of Supply Chain Management, 2007 – 2015
Journal of Operations Management, 2007 – 2012
Decision Sciences Journal, 2008 – 2013

Judge:

Decision Sciences Doctoral Dissertation Award, 2007
Decision Sciences Case Competition Award, 2007
IJOPM Emerald Awards for Excellence for 2006, 2007

Reviewer:

Decision Sciences Journal, *Omega*, *Organization Science*, *Production and Operations Management Journal*, *European Journal of Operations Research*, *International Journal of Manufacturing Technology and Management*, Institute for Supply Management Annual Meetings, and National Decision Sciences Institute Annual Meetings;
Social Sciences and Humanities Research Council of Canada, 2007, 2008

Program Committee Planning:

Decision Sciences Institute, Annual Meeting, Track Chair, Manufacturing, 2008
Production & Operations Mgmt, Annual Meeting, Track Chair, Purchasing, 2008;
Supply Chain Management, 2009

Conference Session Chair:

National Decision Sciences Institute, 2005-2008
Production and Operations Management Society, 2006

UNIVERSITY SERVICE

MSU School Committees:

Department Advisory Committee, chair, 2017-2019
Lead conversations to address ideas, concerns, and transitions within the department and policy. Write minutes and distribute.
University Committee for the Library, chair, elected two terms, 2014-2018
Plan meetings, compile minutes, coordinate with library, committee members and search committee. Actively engaged with University Librarian search process.
Union for Non-Tenure Track Faculty, member, 2017-present
Analyzed data and participated in planning and negotiation process with university management. (2017-2018)
Faculty selection for open tenure-track purchasing faculty position, 2007-2009, 2015
Presentation of Honor Code to Freshman Undergraduates, 2008

UWO School Committees:

Ivey Research Series – Operations Management Seminar Coordinator, 2005-2007
HBA Student Admissions Appeals 2005
Waste Management, 2004-2005; Community Service, 2003-2004
Faculty selection for open tenure-track faculty position, 2001-2004
PhD student selection for incoming students, 2001-2006

AWARDS

Top 50 Undergraduate Business Professors, Poets & Quants, September, October 2018.

Elected International Director, Board of Directors, Toastmasters International, August, 2018 with over 12,000 votes from across the world.

Awarded first place for Negotiation Tactics, Online Presenters webinar contest, June, 2018.

Faculty Appreciate Award, Broad College of Business, Michigan State University, May, 2018.
Graduating seniors selected Dr. Prahinski as the professor who had the most influence on them for their career.

Awarded first place for Negotiations: Shifting from Avoidance to Full Engagement, Online Presenters webinar contest, April, 2018.

Awarded first place for MSU Culinary Service: On-The-Go Food Truck and Teaching Note at the Decision Sciences Institute Case Competition in Washington, DC, November 2017

Awarded Distinguished Toastmaster, Toastmasters International, 2017

Awarded Distinguished Toastmaster, Toastmasters International, 2015

Awarded Distinguished District Governor, Toastmasters International, 2014

Awarded Distinguished Toastmaster, Toastmasters International, 2012

Awarded Toastmaster of the Year, District 62 (most of Michigan), 2011

Awarded Best Reviewer, *Journal of Supply Chain Management*, 2009

Awarded first place for the International Speech Competition, Area 3, District 62, 2010

Awarded third place for the International Speech Competition, C Division, District 62, 2010

Awarded first place for the Evaluation Contest, Toastmasters, C Division, Michigan, 2009

Awarded first place for “The impact of external pressure, top managers’ posture and reverse logistics practices on firm performance,” written by Ye, F., X. Zhao, and C. Prahinski for the best paper in the supply chain track at the 3rd International Conference on Operations and Supply Chain Management, in Wuhan, China, July 2009.

Awarded first place for Wilkins, a Zurn Company: Materials Requirement Planning and Teaching Note at the National Decision Sciences Institute Case Competition in San Antonio, Texas, November 2006.

Awarded CDN \$6,750 from University of Western Ontario Internal Grant Award for Reverse Supply Chain Competitiveness, June 2005.

Awarded first place for Quinte MRI and Teaching Note at the National Decision Sciences Institute Case Competition in Washington, DC, November 2003.

Awarded US\$5,000 dissertation grant from National Association of Purchasing Management for outstanding doctoral research in the field of purchasing, 2001.

PROFESSIONAL CERTIFICATION

D.T.M. Certified Distinguished Toastmaster, Toastmasters International, 2012, 2015, 2017
C.P.I.M. Certified Production and Inventory Management, APICS, 1989

BUSINESS EMPLOYMENT

Ocean Spray Cranberries, Lakeville-Middleboro, MA

Logistics Analyst, 1991-1995

Installed and maintained DRP system and trained users

Tracked and improved forecast performance by 8% annually

Monitored inventory turns and contributed to an improvement from 5.3 to 7.4 turns

Warner-Lambert Company, Cambridge, MA

Production Supervisor, 1989-1991

Hired, trained and supervised 30+ employees

Created empowered safety action team

Designed work center performance goals which decreased inventory by \$1 million

Buyer/Scheduler, 1987-1989

Developed MPS and daily production plan

Created Capacity Requirements Plan

Monitored and improved vendor performance and reduced lead time in half

Purchased \$1 million/year in materials

Operations Assistant, 1986-1987

Implemented and maintained MRP system

Analyzed material usage and corrected BOM and targeted processes for improvement

OTHER EXPERIENCES

Transamerica bicycle journey, Adventure Cycling, summer 1996

Voyager Outward Bound, January, 1996

Exchange Student, London, England with University of Delaware, winter 1986

Exchange Student, Quito, Ecuador with Youth for Understanding, summer 1982

U.S. Citizen; Canadian Permanent Resident Status