

HARI RAMASUBRAMANIAN, CMA, ACA

Doctoral Candidate

Deloitte Foundation Doctoral Fellow

Accounting and Information Systems
Eli Broad College of Business
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EDUCATION AND CERTIFICATION

Michigan State University	East Lansing, Michigan
Doctor of Philosophy, Accounting	May 2021 (expected)
University of Mumbai	Mumbai, India
Master of Commerce, Accounting	October 2008
Bachelor of Commerce, Accounting	April 2006
Certified Management Accountant, USA	May 2017-Present
Chartered Accountant, India	May 2008-Present

RESEARCH INTERESTS

Cost Management, Corporate Fraud, Performance Measurement, Managerial Accounting and Control

PUBLICATIONS

“The Department of Justice as a Gatekeeper in Whistleblower- Initiated Corporate Fraud Enforcement: Drivers and Consequences.” *Journal of Accounting and Economics*, Forthcoming (with Jonas Heese and Ranjani Krishnan)
Select press: *Harvard Law School Forum on Corporate Governance*

WORKING PAPERS

“Bending the Cost Curve Through Employee Learning” (with Ranjani Krishnan)
Revise and Resubmit at *Contemporary Accounting Research*
2020 AAA Virtual Annual Meeting
2020 University of Western Australia (Co-author Presenter)
2020 AAA Management Accounting Section Midyear Meeting
2019 Iowa State University (Co-author Presenter)

“Operating Decisions in the Afterglow of Spike in Business Activities: Evidence from Banks”
(Dissertation Paper)
Committee: Ranjani Krishnan (Chair), Kyonghee Kim, Martin Holzacker, and Jeffrey Wooldridge
2021 AAA Management Accounting Section Midyear Meeting (Scheduled)
2020 Monforma2020 Virtual Conference

WORK-IN-PROGRESS

“Leveraging Cost Accounting to Manage Earnings: Evidence from Toshiba’s Semiconductor Business” (with Dorothy Feldman and Mahendra Gujarathi)

Preparing for submission to *Issues in Accounting Education*
2020 Management Accounting Section Teaching Case Conference

“Wisdom of the Experts versus Wisdom of the Crowd in Hospital Quality Ratings” (with Satish Joshi and Ranjani Krishnan)

TEACHING EXPERIENCE

Michigan State University, Department of Accounting and Information Systems

MBA 812 Accounting Decision-Making, Teaching Assistant
(Spring 2020)

ACC 341 Accounting for Management Decision Making, Instructor
Instructor rating 4.41/5 (Spring 2019) (Average departmental rating for other professors teaching the course for the period 2018-2020: 3.95).

ACC 202 Principles of Management Accounting, Teaching Assistant
(Fall 2017 & Spring 2018)

ACC 202 Principles of Management Accounting, Instructor
Instructor rating 3.60/5 (Summer 2017)

ACADEMIC AND PROFESSIONAL EXPERIENCE

Michigan State University East Lansing, Michigan
Teaching and Research Assistant 2016-Present

Raising a Mathematician Foundation Mumbai, India
Co-Founder and Head of Academic Affairs 2013-2016

Enkays Classes Mumbai, India
Faculty and Mentor 2008-2016

Institute of Chartered Accountants of India Mumbai, India
Visiting Faculty 2014-2015

ICICI Prudential Life Insurance Corporation Limited Mumbai, India
Actuarial Manager 2009-2010

INVITED PRESENTATIONS

2021 Presenter, AAA Management Accounting Section Midyear Meeting (Scheduled)

2020 Presenter, Monforma2020 Virtual Conference

2020 Presenter, Management Accounting Section Teaching Case Conference

2020 Presenter, AAA Virtual Annual Meeting

2020 Presenter, AAA Management Accounting Section Midyear Meeting, Houston, Texas

2019 Presenter, AAA Management Accounting Section Midyear Meeting, Fort Lauderdale, Florida

2018 Presenter, AAA Annual Meeting, National Harbor, Maryland

CONFERENCE PARTICIPATION

2021 AAA Management Accounting Section Midyear Meeting (Scheduled)

2020 Monforma2020 Virtual Conference

2020 Academics in Government Virtual Conference
2020 Management Accounting Section Teaching Case Conference
2020 PhD Student Symposium Financial Market Policy Development & Research
2020 AAA Virtual Annual Meeting
2020 AAA Management Accounting Doctoral Colloquium, Houston, Texas
2020 AAA Management Accounting Section Midyear Meeting, Houston, Texas
2019 Midwest Accounting Research Conference, East Lansing, Michigan
2019 AAA Management Accounting Doctoral Colloquium, Fort Lauderdale, Florida
2018 AAA Management Accounting Section Midyear Meeting, Fort Lauderdale, Florida
2018 AAA Annual Meeting, National Harbor, Maryland
2018 Midwest Accounting Research Conference, Bloomington, Indiana
2018 AAA Financial Accounting and Reporting Doctoral Consortium, Austin, Texas
2018 AAA Financial Accounting and Reporting Section Midyear Meeting, Austin, Texas
2018 AAA Management Accounting Doctoral Colloquium, Scottsdale, Arizona
2018 AAA Management Accounting Section Midyear Meeting, Scottsdale, Arizona
2017 Midwest Accounting Research Conference, Madison, Wisconsin
2017 AAA Management Accounting Doctoral Colloquium, San Juan, Puerto Rico
2017 AAA Management Accounting Section Midyear Meeting, San Juan, Puerto Rico

ACADEMIC SERVICE

2021 Reviewer, AAA Management Accounting Section Midyear Meeting
2020 Reviewer, AAA Virtual Annual Meeting
2020 Discussant, AAA Management Accounting Section Midyear Meeting
2020 Reviewer, AAA Management Accounting Section Midyear Meeting
2019 Reviewer, Global Management Accounting Research Symposium
2019 Discussant, AAA Management Accounting Section Midyear Meeting
2019 Reviewer, AAA Management Accounting Section Midyear Meeting
2018 Reviewer, AAA Annual Meeting
2018 Reviewer, Global Management Accounting Research Symposium
2018 Reviewer, Management Accounting Section Midyear Meeting
2017 Reviewer, Global Management Accounting Research Symposium

PROFESSIONAL AFFILIATIONS

Member, American Accounting Association
Member, Institute of Management Accountants
Associate Member, Institute of Chartered Accountants of India

AWARDS, HONORS, FELLOWSHIPS

2020 Outstanding Reviewer, AAA Management Accounting Section Midyear Meeting
2019-2021 Deloitte Foundation Doctoral Fellow
2019 PhD Student Excellence in Research, Michigan State University
2019 Nominated for AAA Deloitte Doctoral Consortium, Westlake, Texas
2017 Priscilla S Payne Student Performance Award, Institute of Management Accountants
(for achieving the highest score during a testing window)
2016 Marlys and Jack Gray Endowed Scholarship, Michigan State University
2015 Social Service Education Award, Institute of Chartered Accountants of India
2010 Junior Research Fellowship, University Grants Commission of India
2005 All India Rank 50 Level II, Institute of Chartered Accountants of India

2004 All India Rank 26 Level I, Institute of Chartered Accountants of India
2004 Best Paper in Mathematics, Institute of Chartered Accountants of India

COMMUNITY SERVICE

Student Mentor for Raising a Mathematician Foundation, India. The vision of this not-for-profit is to mentor and nurture school students to pursue research in pure and applied mathematics.

ABSTRACT OF RESEARCH PAPERS

Operating Decisions in the Afterglow of Spike in Business Activities: Evidence from Banks (Dissertation Paper)

Firms are required to make resource adjustments and product mix changes in response to an unexpected change in the operating environment. Despite the ubiquitous nature of such changes, little is known about the nature of such resource adjustments and product mix decisions when firms move from one steady state to another but face an intermediate period of uncertainty. Using the shale oil and natural gas extraction as an exogenous positive economic shock to the operations of local banks, I find that banks reduce labor cost elasticity and increase labor employee elasticity in response to an unexpected positive change to their operating environment. Further, the labor employee elasticity increases during later periods of the shale development when there is lower uncertainty regarding the persistence of the positive economic shock. Banks with higher forecasting ability undertake labor adjustments earlier than banks with lower forecasting ability, highlighting the importance of the internal information environment in resolving uncertainty in the operating environment. During the later periods of the shale boom, banks reduce product diversity because their downside demand risk reduces reliably. Overall, results suggest that managers make dynamic adjustments to their operations in response to an unexpected change in the operating environment.

The Department of Justice as a Gatekeeper in Whistleblower- Initiated Corporate Fraud Enforcement: Drivers and Consequences [*Journal of Accounting and Economics*, Forthcoming (with Jonas Heese and Ranjani Krishnan)]

We examine drivers and consequences of U.S. Department of Justice (DOJ) oversight of whistleblower cases of corporate fraud against the government. We find that the DOJ is more likely to intervene in and conduct longer investigations of cases that have a higher chance of victory and yield greater monetary proceeds, indicating that DOJ enforcement is influenced by its performance measures. DOJ intervention also affects the firm- and aggregate-level fraud environment. Firms subject to DOJ intervention improve their employee relations, internal controls, and board independence, and experience lower future whistleblowing risk. Whistleblowers avoid courts and agencies with low DOJ intervention rates. In contrast, we do not find that cases pursued by whistleblowers alone affect firms' or whistleblowers' behavior, suggesting that public enforcement through DOJ intervention has a greater deterrent effect on fraud than private enforcement by whistleblowers acting alone.

Bending the Cost Curve Through Employee Learning [*Contemporary Accounting Research*, *Revised and Resubmit* (with Ranjani Krishnan)]

We examine factors that influence employee learning. Learning curve theory predicts that as employees learn on the job, costs are a function of *accumulated* volume, not just output rate. Thus, the short-run output decision becomes an investment decision with a longer horizon in the presence of learning curves. Using data from clinical laboratories, we find theory-consistent evidence of

autonomous learning by technical and supervisory labor, which manifests as a non-linear reduction of labor hours and labor cost when cumulative volume increases. Our results indicate that clinical labs engage in a quality-cost tradeoff for technical labor. Labs belonging to lower quality hospitals exhibit greater cost reduction through learning relative to their higher quality counterparts. We find that for-profit labs have less favorable learning curves for technical labor. Labs belonging to hospitals that have higher technical efficiency have more favorable learning curves. Our study contributes to the understanding of how employee learning can influence cost behavior in various types of organizations and helps to unpack the micro-foundations of cost management.

REFERENCES

Ranjani Krishnan (Chair)

Ernest W. & Robert W. Schaberg Endowed Chair in Accounting

Michigan State University

krishnan@broad.msu.edu

Martin Holzacker

Associate Professor of Accounting

Michigan State University

holzacker@broad.msu.edu

Jeffrey Wooldridge

University Distinguished Professor of Economics

Michigan State University

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