**Kelly M. Lynch**

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**PROFESSIONAL EXPERIENCE**

**Michigan State University – Director of Corporate & Student Relations 2018 – Present**

**Department of Supply Chain Management (SCM)/Broad College of Business**

* Responsible for helping corporations and employers to effectively manage their branding and focus their messaging to Students, Faculty and Staff
* Increased corporate membership on the SCM Council by 20%
* Mentored and advised hundreds of students (High School, Undergraduate & Graduate) to help them make informed decisions about their academic and professional careers
* Nominated by the Dean to serve and lead on several committees to improve outreach initiatives internally and externally, faculty/staff appointments and accreditation

**Fiat Chrysler Automobiles (FCA US LLC)** **1988 – 1991 and 1993 – 2017**

* Assigned a number of positions of increasing responsibility over the course of my career (Management Trainee/Buyer/Lead Buyer/Manager/Senior Manager/Director)
* Spearheaded all Post-Merger integration activities for Purchasing between Fiat and Chrysler from 2011 - 2017
	+ Authored Mission & Vision Statements to establish the foundation for the global team
	+ Responsible for organizational design to drive common processes and systems for the global FCA Purchasing & Supplier Quality organizations
* Led the implementation of a three-year SAP implementation project in NAFTA
* Managed and led department of 90+ employees and budgets of +$50 million
* Negotiated multi-million dollar contracts between FCA US /Chrysler and suppliers
* Executed multi-million-dollar settlement agreements between Chrysler and suppliers during 2009 Bankruptcy
* Member of the Board of Directors of the Automotive Industry Action Group and the International Automotive Task Force (2008 – 2011)
* Chaired the FCA US/Michigan State University Relations Team from 2011 – 2017

**Skandy Corporation (Partner)** **1991 – 1993**

**Oscar Meyer Foods Corporation (Management Trainee/Production Supervisor)**  **1987 – 1988**

**STRENGTHS**

• Strategic Planning • Change Agent • Process Improvements

• Skilled Negotiator • Workforce Design • Cross Cultural Leadership

• Budget Oversight • Mentor/Coach • Program Management

**EDUCATION**

Master of Business Administration Michigan State University 1986

Bachelor of Science – Psychology Michigan State University 1984

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**DETAILED CAREER HISTORY – Fiat Chrysler Automobiles (FCA US LLC) & its’ predecessor Companies (Chrysler/DaimlerChrysler/Chrysler LLC)**

**DIRECTOR**  **2006 – 2017**

* Purchasing & Supplier Quality Operations & Integration (2011 – Present)
* Globally responsible for the implementation of common processes & systems between Chrysler and Fiat
* Established all organization structures, policies and procedures to realize synergies by aggregating the purchasing power of Chrysler and Fiat together (approx. $80 billion)
* Co-led a cross-functional team to successfully implement a multi-million-dollar SAP application
* Achieved all objectives for department budgets and staffing levels
* Chemical Purchasing (2011 – 2011)
* Managed and led a department of 4 Managers and 60 Buyers with an annual purchase of +$5 billion
* Redefined the relationship with tire suppliers from adversarial to strategic partnerships enabling a continued supply of tires during an industry-wide constraint situation
* Spearheaded a team in 2011 that overcame the loss of a critical component due to a major earthquake and tsunami in Japan which allowed us to preserve our margins and maintain uninterrupted production
* Product Development Purchasing (2006 – 2011)
* Coordinated all Purchasing activity to support cost and timing objectives for multiple vehicle projects
* Developed a rapid supplier selection process that was used in 2009 to enable the launch of 17 new or significantly updated vehicles and powertrains to reposition Chrysler in the market, post-bankruptcy
* Negotiated settlements with multiple suppliers through the 2009 bankruptcy
* Sponsored and led a corporate-wide initiative to design and launch a program management system to identify timing risks and track the effectiveness of remediation activities

**SENIOR MANAGER and MANAGER 1997 – 2006**

* Held a series of Middle-Management positions of increasing scope and strategic importance in both the Purchasing and Supplier Quality departments
	+ Managed Supervisors, Buyers and Supplier Quality Engineers
	+ Implemented and facilitated a significant worldwide reorganization in Supplier Quality
	+ Established the Exterior Craftsmanship process and standard to drive quality improvement
	+ Coordinated daily activities of team members to achieve quality, cost and timing objectives
	+ Identified as an emerging talent and was selected to participate in several Executive Development Programs (National and International)
	+ Negotiated savings with approximately 50 suppliers during a difficult and contentious environment in 2001 that achieved all objectives
	+ Selected by Senior Leadership to globally lead a merger integration team for DaimlerChrysler

**LEAD BUYER, BUYER and MANAGEMENT TRAINEE 1988 – 1991 / 1993 – 1997**

* Responsible for interfacing with suppliers on multiple commodities and projects for components and MRO purchases (including an assignment at a GM-Chrysler JV – New Venture Gear)