## Dr. MARTIN KAMIL HOLZHACKER

Assistant Professor

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## **EDUCATION**

2012	WHU – Otto Beisheim School of Management, Vallendar, Germany Doctoral degree (Dr. rer. pol.) in business administration (summa cum laude)
2009	University of Mannheim, Germany Diploma degree (Master of Science equivalent) in business administration

# ACADEMIC APPOINTMENTS

2014 – present	Michigan State University Assistant professor, Department of Accounting & Information Systems
2012 – 2014	Erasmus University, Rotterdam, The Netherlands Assistant professor, Department of Accounting & Control
2011	Michigan State University Visiting scholar, Department of Accounting & Information Systems

# RESEARCH INTERESTS

Cost management, target setting, performance measurement, regulation, health care

# REFEREED PUBLICATIONS

- "Calculative Trust and Interfirm Contracts", with Anjana Susarla and Ranjani Krishnan, Management Science, forthcoming
- "Relative Target Setting and Cooperation", with Stephan Kramer, Michal Matejka, and Nick Hoffmeister, *Journal of Accounting Research* (2019), 57 (1), 211-239.
- "Relative Performance Evaluation and the Ratchet Effect", with Pablo Casas-Arce, Michal Matejka and Matthias D. Mahlendorf, *Contemporary Accounting Research* (2018), 35 (4), 1702-1731.
- "Unraveling the Black Box of Cost Behavior: an Empirical Investigation of Risk Drivers, Managerial Resource Procurement, and Cost Elasticity", with Ranjani Krishnan and Matthias D. Mahlendorf, *The Accounting Review* (2015), 90 (6), 2305-2336.
- "The Impact of Changes in Regulation on Cost Behavior", with Ranjani Krishnan and Matthias D. Mahlendorf, Contemporary Accounting Research (2015), 32 (2), 534-566.

### **WORKING PAPERS**

- "Quality Disclosure Regimes and their Impacts" with Aishwarrya Deore and Ranjani Krishnan
- "The Strategic Value of Cost Structure", with Martin Artz and Andre Hoppe

AWARDS				
AAA Best Early Career Researcher in Management Accounting Award	2017			
Department of Accounting & Information Systems Faculty Excellence in Research Award	2017			
Journal of Management Accounting Research (JMAR) Outstanding Reviewer Award	2017			
AAA Management Accounting Section (MAS) Outstanding Doctoral Dissertation Award – Runner-up	2013			
PROFESSIONAL SERVICE				
Invited research seminars				
Tulane University	2019			
University of Southern Denmark	2018			
University of Mannheim, Queen's University	2017			
Goethe University Frankfurt, Michigan State University	2014			
Erasmus University Rotterdam Michigan State University	2012 2011			
	2011			
Conference participation	2010			
Midwest Accounting Research Conference, presenter	2019			
University of Illinois-Chicago Accounting Conference, attendant AAA Management Accounting Section Meeting	2018			
attendant	2013-19			
presenter	2013-14, 2017			
discussant	2013-14, 2017-19			
reviewer	2013-19			
PCAOB/JAR Conference on Auditing and Capital Markets, attendant	2017			
AAA Annual Meeting				
attendant	2017			
presenter  European Aggounting Symposium for Young Scholers (EASYS) presenter	2011 2017			
European Accounting Symposium for Young Scholars (EASYS), presenter GMARS (Global Management Accounting Research Symposium), discussant	2017, 2016, 2018			
EIASM New Directions in Management Accounting Research, presenter and discussant	2013, 2010, 2010			
Annual Conference of Management Accounting Research, WHU-Otto Beisheim				
School of Management, presenter	2011, 2014			
Contemporary Accounting Research Conference				
attendant	2014			
presenter	2012			
Accounting Conference, Temple University, presenter	2013			
European Accounting Association Annual Conference, presenter	2012			
Editorial board member				
Accounting, Organizations and Society	2016-			
Journal of Management Accounting Research	2016-			
Ad hoc reviewing				
Accounting Horizons	2016			
Accounting, Organizations and Society	2015			
Accounting Review	2018, 2019 2016-2019			
Contemporary Accounting Research European Accounting Review	2016-2019			
Management Accounting Research	2015, 2016			
Management Science	2015-2018			

# Professional committee membership

Management Accounting Section Meeting Doctoral Consortium, co-lead (scheduled)	2021
AAA MAS Outstanding Dissertation Award Committee, member	2016

# **NON-REFEREED PUBLICATIONS**

- "Peer Comparisons: Curse or Blessing?" (translated from German). Controlling & Management Review (2019), forthcoming.
- "How Fixed Costs Turn Variable" (translated from German). Controlling & Management Review (2017), 7, p. 66-70.
- "Perspectives on Working as an Accounting Scholar on Both Sides of the Pond". European Accounting Association Newsletter (2015), 3.
- "Effectiveness of the New Management Control System" (translated from German), with Mahlendorf, M. D. In: Frank-Jürgen Weise, Jürgen Weber, Robert Winter, Mathias Erfort: "Introducing Management Control Systems Successfully in Government Organizations The Case of the German Federal Employment Agency", Advanced Controlling Series (2014), 89. Wiley, Weinheim.
- "Management Control in German Hospitals: Appraisal and Success Factors" (translated from German), with Jürgen Weber, Matthias D. Mahlendorf and Fabian Kleinschmitt. *Advanced Controlling Series (2012), 81. Wiley, Weinheim.*
- "For-profit Versus Public Hospitals: Are There Differences in Management Accounting? Empirical Evidence from the U.S." (translated from German). *Controlling & Management Review (2011)*, 55 (4), p. 248-251.
- "Brand Control of Umbrella and Single Brands" (translated from German), with Jürgen Weber. *Controlling & Management Review (2011)*, 55 (1), p. 20-25.

### TEACHING AND UNIVERSITY SERVICE RELATED ACTIVITIES

Teaching Assignments	
Michigan State University:	
Instructor, MBA812 Accounting Decision Making (2 sections, scheduled)	2019
Instructor, ACC341 Accounting for Management Decision Making (3 sections)	2014-2019
Erasmus University Rotterdam:	
Instructor, International Finance & Control (master elective)	2012, 2013
Instructor, Accounting Research Skills (master core course)	2013
Committee chair, 30 master theses in accounting	2012, 2013
Committee member, 25 master theses in finance	2012, 2013
Supervisor, 24 bachelor theses	2012, 2013
University of Mannheim:	
Student instructor, Introduction to Cost Accounting (undergraduate course)	2007, 2008
Service Assignments	
Michigan State University:	
Global Management Accounting Research Symposium (GMARS), co-organizer	2019
Department advisory committee (DAC), member	2016, 2017
Faculty search committee, member	2015, 2016
Erasmus University Rotterdam:	
Coordinator, CMA (Certified Management Accountant) program	2012-2014
Coordinator, thesis trajectory of accounting master program	2013, 2014
Corporate Engagement - Talks and Presentations	
Henry Ford Hospital	2019
External advisory board meeting, Department of Accounting & Information Systems,	2015
Michigan State University	
Management and supervisory board meeting of German Federal Employment Agency	2012
Center for Controlling and Management (CCM) meeting	2010

PROFESSIONAL EXPERIENCE			
WHU-Otto Beisheim School of Management, Center for Controlling and Management (CCM)			
Projects and Internships			
Siemens Communications Inc., Boca Raton, Florida, USA (strategy analyst)			
Oliver Wyman GmbH, Munich, Germany (management consultant)			
Deloitte Consulting GmbH, Frankfurt, Germany (advisory consultant in CFO-Services)			
ZF Lenksysteme GmbH, Schwäbisch Gmünd, Germany (consultant)			
Henkel KGaA, business unit 'Technologies', Düsseldorf, Germany (marketing analyst)	2005		

July 10, 2019