

MAX P. BELIN

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SUMMARY OF QUALIFICATIONS

A goal-oriented management professional, as well as a university-level instructor and researcher, with over 25 years of experience in management, operations, and analysis. Extensive corporate and consulting experience in development, grant writing, strategic planning, business plan development, and operational plan writing. Experience as a process auditor, as well as in customer service management, public relations, and sales.

EDUCATION

Lifelong Education Program, 2015 to 2016

College of Education

Michigan State University – East Lansing, MI

Master of Science in Business Research, 2011

The Eli Broad Graduate School of Management

Michigan State University – East Lansing, MI

Master of Business Administration, 1994

Loyola Marymount University – Los Angeles, CA

BA in English Literature, 1986, with Honors/With Distinction in Major

University of California, Santa Barbara

WORK EXPERIENCE

Professor of Practice 2012 to Present

Broad College of Management

Michigan State University – East Lansing, MI

Courses taught: Management 409: Business Policy and Strategic Management – four sections per semester, approximately 40 students per section. Duties include content development, lesson planning, creation of exams and exercises, and grading. Also served as Faculty Advisory to the General Management Association (GMA) and helped to develop and edit new program documentation as assigned.

Graduate Student Instructor/Graduate Student Assistant 2008 – 2011

Eli Broad Graduate School of Management

Michigan State University – East Lansing, MI

Taught undergraduate-level courses in Management topics including strategy, organizational behavior, and human resources. Duties included lesson planning, writing exams and exercises, and grading. Research activities included database, library/literature and statistical analysis, model development, and data collection.

WORK EXPERIENCE - CONTINUED

Program Manager 2007 – 2008

University of California, Los Angeles, Extension – Los Angeles, CA

Provided oversight and daily operations management for the programs in the Management and Accounting Department at UCLA Extension. Responsible for program and course development, faculty recruitment, logistics and liaison functions. Supervised six FTE.

Freelance Consultant and Grant Writer 2005 – 2007

Los Angeles, CA

Provided management consulting, including grant writing and development projects. Contract duration ranged from four days to six months. Clients included Centinela Youth Services (CYS), Santa Monica College, and the Small Business Administration through the Small Business Development Centers (SBDC) program.

Vice President and Senior Management Consultant 2001 – 2005

KMH Consulting, Inc. – Santa Monica, CA

Responsible for daily operation of the company; oversaw accounting, finance, logistics and personnel/human resources functions. Also served as the company's leading strategic and operational management consultant.

Senior Business Analyst 1998 – 2001

Unified Western Grocers – City of Commerce, CA

Lead business and sales analyst for a \$450 million specialty products division. Performed daily, weekly, monthly, and annual sales and distribution reporting, as well as product analysis, sales analysis, customer/client analysis and competitor analysis.

Supervisor/Audit Team Leader 1996 – 1998

Tosco Petroleum – Phoenix, AZ

Lead and supervised an audit team of eight FTE responsible for ensuring the successful processing of billing information for commercial fuel orders through five different computer systems, from point-of-sale to payment received. Duties included data analysis, balance verifications, and review and correction of billing data. Liaised with accounting, inventory control and customer service departments. Generated reports and developed a variety of training materials.

PROFESSIONAL ACTIVITIES AND AFFILIATIONS

Member, Academy of Management