#### Dr. MARTIN KAMIL HOLZHACKER

Assistant Professor

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### **EDUCATION**

2012	WHU – Otto Beisheim School of Management, Vallendar, Germany Doctoral degree (Dr. rer. pol.) in business administration (summa cum laude)
2009	University of Mannheim, Germany Diploma degree (Master of Science equivalent) in business administration

## ACADEMIC APPOINTMENTS

2014 – present	Michigan State University Assistant professor, Department of Accounting & Information Systems
2012 – 2014	Erasmus University, Rotterdam, The Netherlands Assistant professor, Department of Accounting & Control
2011	Michigan State University Visiting scholar, Department of Accounting & Information Systems

### RESEARCH INTERESTS

Cost management, target setting, performance evaluation, regulation, health care

# REFEREED PUBLICATIONS

- "Relative Target Setting and Cooperation", with Stephan Kramer, Michal Matejka, and Nick Hoffmeister, *Journal of Accounting Research* (2019), 57 (1), 211-239.
- "Relative Performance Evaluation and the Ratchet Effect", with Pablo Casas-Arce, Michal Matejka and Matthias D. Mahlendorf, *Contemporary Accounting Research* (2018), 35 (4), 1702-1731.
- "Unraveling the Black Box of Cost Behavior: an Empirical Investigation of Risk Drivers, Managerial Resource Procurement, and Cost Elasticity", with Ranjani Krishnan and Matthias D. Mahlendorf, *The Accounting Review* (2015), 90 (6), 2305-2336.
- "The Impact of Changes in Regulation on Cost Behavior", with Ranjani Krishnan and Matthias D. Mahlendorf, Contemporary Accounting Research (2015), 32 (2), 534-566.

## **WORKING PAPERS**

- "Calculative Trust and Interfirm Contracts", with Anjana Susarla and Ranjani Krishnan, under 3nd round review
- "Understanding the Real Effects of Quality Disclosure: Evidence from California Hospitals" with Aishwarrya Deore and Ranjani Krishnan

AWARDS				
AAA Best Early Career Researcher in Management Accounting Award  Department of Accounting & Information Systems Faculty Excellence in Research  Award	2017 2017			
Journal of Management Accounting Research (JMAR) Outstanding Reviewer Award AAA Management Accounting Section (MAS) Outstanding Doctoral Dissertation Award – Runner-up	2017 2013			
PROFESSIONAL SERVICE				
Invited research seminars				
Tulane University	2019			
University of Southern Denmark	2018			
University of Mannheim, Queen's University	2017			
Goethe University Frankfurt, Michigan State University	2014			
Erasmus University Rotterdam	2012			
Michigan State University	2011			
Conference participation				
University of Illinois-Chicago Accounting Conference, attendant	2018			
AAA Management Accounting Section Meeting				
attendant	2013-19			
presenter	2013-14, 2017			
discussant	2013-14, 2017-2019			
reviewer	2013-2019			
PCAOB/JAR Conference on Auditing and Capital Markets, attendant AAA Annual Meeting	2017			
attendant	2017 2011			
presenter European Accounting Symposium for Young Scholars (EASYS), presenter	2017			
GMARS (Global Management Accounting Research Symposium), discussant	2015, 2016, 2018			
EIASM New Directions in Management Accounting Research, presenter and	2013, 2010, 2010			
discussant	2014			
Annual Conference of Management Accounting Research, WHU-Otto Beisheim				
School of Management, presenter	2011, 2014			
Contemporary Accounting Research Conference	,			
attendant	2014			
presenter	2012			
Accounting Conference, Temple University, presenter	2013			
European Accounting Association Annual Conference, presenter	2012			
Editorial board member				
Accounting, Organizations and Society	2016-			
Journal of Management Accounting Research	2016-			
Ad hoc reviewing				
Accounting Horizons	2016			
Accounting, Organizations and Society	2015			
Contemporary Accounting Research	2016, 2017, 2018			
European Accounting Review	2018			
Management Accounting Research	2015, 2016			
Management Science	2015-2018			
The Accounting Review	2018			

AAA MAS Outstanding Dissertation Award Committee, member

## NON-REFEREED PUBLICATIONS

- "How Fixed Costs Turn Variable" (translated from German). Controlling & Management Review (2017), forthcoming.
- "Perspectives on Working as an Accounting Scholar on Both Sides of the Pond". European Accounting Association Newsletter (2015), 3.
- "Effectiveness of the New Management Control System" (translated from German), with Mahlendorf, M. D. In: Frank-Jürgen Weise, Jürgen Weber, Robert Winter, Mathias Erfort: "Introducing Management Control Systems Successfully in Government Organizations The Case of the German Federal Employment Agency", Advanced Controlling Series (2014), 89. Wiley, Weinheim.
- "Management Control in German Hospitals: Appraisal and Success Factors" (translated from German), with Jürgen Weber, Matthias D. Mahlendorf and Fabian Kleinschmitt. *Advanced Controlling Series (2012), 81. Wiley, Weinheim.*
- "For-profit Versus Public Hospitals: Are There Differences in Management Accounting? Empirical Evidence from the U.S." (translated from German). *Controlling & Management Review (2011)*, 55 (4), p. 248-251.
- "Brand Control of Umbrella and Single Brands" (translated from German), with Jürgen Weber. *Controlling & Management Review (2011)*, 55 (1), p. 20-25.

## TEACHING AND UNIVERSITY SERVICE RELATED ACTIVITIES

Teaching Assignments		
Michigan State University:		
Instructor, ACC341 Accounting for Management Decision Making (3 sections)	014-2018	
Erasmus University Rotterdam:		
Instructor, International Finance & Control (master elective)	012, 2013	
Instructor, Accounting Research Skills (master core course)	2013	
Committee chair, 30 master theses in accounting	012, 2013	
Committee member, 25 master theses in finance	012, 2013	
Supervisor, 24 bachelor theses	012, 2013	
University of Mannheim:		
Student instructor, Introduction to Cost Accounting (undergraduate course) 20	007, 2008	
Service Assignments		
Michigan State University:		
Department advisory committee (DAC)	016, 2017	
Faculty search committee, member 20	015, 2016	
Erasmus University Rotterdam:		
Coordinator, CMA (Certified Management Accountant) program 2	012-2014	
Coordinator, thesis trajectory of accounting master program 20	013, 2014	
Corporate Engagement – Talks and Presentations		
External advisory board meeting, Department of Accounting & Information Systems,	2015	
Michigan State University		
Management and supervisory board meeting of German Federal Employment Agency	2012	
Center for Controlling and Management (CCM) meeting		

PROFESSIONAL EXPERIENCE	
WHU-Otto Beisheim School of Management, Center for Controlling and Management (CCM)	2009-2011
Projects and Internships	
Siemens Communications Inc., Boca Raton, Florida, USA (strategy analyst)	2008
Oliver Wyman GmbH, Munich, Germany (management consultant)	2007
Deloitte Consulting GmbH, Frankfurt, Germany (advisory consultant in CFO-Services)	2006
ZF Lenksysteme GmbH, Schwäbisch Gmünd, Germany (consultant)	2005
Henkel KGaA, business unit 'Technologies', Düsseldorf, Germany (marketing analyst)	2005

January 30, 2019