# **Brandon Z. Holle**

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#### **EDUCATION**

Michigan State University Ph.D in Marketing	Expected 2023
University of Nebraska - Lincoln <b>M.B.A. in Marketing</b> Certificate in Business Analytics	2018
California Polytechnic State University - San Luis Obispo <b>B.S. Business Administration</b> Concentration: Marketing Management	2014

#### **WORK EXPERIENCE**

<ul> <li>Santa Maria-Bonita School District</li> <li>Business Teacher <ul> <li>Designed and taught business planning course</li> <li>Provided feedback and evaluations for 160+ students per term</li> </ul> </li> </ul>	2017-Present
<ul> <li>Santa Barbara County Education Office</li> <li>Business Instructor <ul> <li>Designed and taught Intro to Accounting, Computer Business Applications and Virtual Enterprise courses to high school students</li> <li>Provided feedback and evaluations for 90+ students per term</li> </ul> </li> </ul>	2016-2017
<ul> <li>Santa Barbara City College</li> <li>Instructor <ul> <li>Taught two sections of ACCT101 and COMP101 each semester</li> <li>Developed syllabus and lessons for both courses</li> </ul> </li> </ul>	2016-2017
<ul> <li>Enterprise Holdings</li> <li>Management Trainee</li> <li>Operated and managed regional airport car rental branch</li> <li>Forecasted and planned rental vehicle fleet levels</li> </ul>	2015-2016
Cal Poly Corporation <b>Department Lead / Assistant Buyer</b> • Forecasted sales and ordered products to achieve optimal inventory	<b>2011-2015</b>

Developed training guide and managed employees in department	
NBCUniversal, Inc. <b>Retail and Distribution Operations Intern</b>	2014
<ul> <li>Researched and benchmarked best practices for retail distribution</li> <li>Proposed and presented improvements to company executives</li> </ul>	
Rabobank, N.A.	
Financial Analyst Intern	2013
<ul> <li>Underwrote small business loans up to from \$500,000 to \$15 million</li> </ul>	
<ul> <li>Analyzed financial documents to determine borrower liquidity</li> </ul>	

### **LEADERSHIP & ACTIVITIES**

FBLA Adviser	2016-2017
Virtual Enterprise Adviser	2016-2017
President – Cal Poly American Marketing Association	2013-2014
VP of National Relations – Cal Poly American Marketing Association	2012-2013

## **PROFESSIONAL CERTIFICATIONS & MEMBERSHIPS**

Business Analytics Certificate – University of Nebraska, Lincoln	2018
American Marketing Association Student Membership	2011-2015
AWARDS	
Broad College of Business Distinguished Fellowship	2018
Mary Stuart Rogers Scholarship	2015
2 <sup>nd</sup> Place Ameristar Student Package Competition	2014

### **TECHNICAL SKILLS & EXPERIENCE**

• R statistical programming	Cluster analysis
• SPSS	<ul> <li>Regression analysis</li> </ul>
Microsoft Office	<ul> <li>Decision tree analysis</li> </ul>
• Google Suite	<ul> <li>Lift analysis</li> </ul>