

Tobias Schoenherr, Ph.D., CSCP

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EDUCATION

Indiana University, Bloomington, IN, Kelley School of Business **May 2005**

Degrees: Doctor of Philosophy, Master of Business

Majors: Operations Management, Decision Sciences

Indiana University, Bloomington, IN, Kelley School of Business **May 2000**

Degree: Bachelor of Science with High Distinction

Majors: Business Process Management, Operations/Production Management, Business Management, Logistics/Distribution Management, and Marketing

European School of Business (ESB), Reutlingen University, Germany **May 2000**

Degree: Diplom-Betriebswirt (FH)

CERTIFICATIONS

APICS Certified Supply Chain Professional (CSCP) (since 2007)

RESEARCH INTERESTS

Buyer-supplier relationships in the supply chain, especially within the context of the constant push for innovation, and the impact of technological advances (electronic procurement), sustainability and globalization.

TEACHING INTERESTS

Supply Management, Sourcing/Procurement, Operations Management

CITATION STATISTICS (as of July 18, 2017)

h-index: 27

h-rate: 1.69

i10-index: 45

hI,norm: 19

hI,annual: 1.17

Total citations: 2623

PEER-REVIEWED PUBLICATIONS

Schoenherr, Tobias, Elliot Bendoly, Daniel G. Bachrach, Anthony C. Hood. “Task Interdependence Impacts on Reciprocity in IT Implementation Teams: Bringing out the Worst in Us, or Driving Responsibility?” *Production and Operations Management*, Vol. 26, No. 4, 2017, pp. 667-685.

Griffith, David A., Jessica J. Hoppner, Hannah S. Lee, and Tobias Schoenherr. “The Influence of the Structure of Interdependence on the Response to Inequity in Buyer-Supplier Relationships,” *Journal of Marketing Research*, Vol. 54, No. 1, 2017, pp. 124-137.

Schoenherr, Tobias. “Mobile Devices and Applications for Supply Chain Management: Process, Contingency and Performance Effects,” *Transportation Journal*, Vol. 55, No. 4, 2016, pp. 333-381.

Schoenherr, Tobias, and Stephan M. Wagner. “Supplier Involvement in the Fuzzy Front End of New Product Development: An Investigation of Homophily, Benevolence and Market Turbulence,” *International Journal of Production Economics*, Vol. 180, October 2016, pp. 101-113.

Ramkumar, M, Tobias Schoenherr, and Mamata Jenamani. “Risk Assessment of Outsourcing E-Procurement Services: Integrating SWOT Analysis with a Modified ANP-Based Fuzzy Inference System,” *Production Planning & Control*, Vol. 27, No. 14, 2016, pp. 1171-1190.

Schoenherr, Tobias, Ram Narasimhan and Piyas Bandyopadhyay. “The Assurance of Food Safety in Supply Chains via Relational Networking,” *International Journal of Operations and Productions Management*, Vol. 35, No. 12, December 2015, pp. 1662-1687.

Schoenherr, Tobias, and Morgan Swink. “The Role of Supply Chain Intelligence in New Product Launch Success,” *Decision Sciences*, Vol. 46, No. 5, October 2015, pp. 901-936.

Schoenherr, Tobias, Sriram Narayanan, and Ram Narasimhan. “Trust Formation in Outsourcing Relationships: A Social Exchange Theoretic Perspective,” *International Journal of Production Economics*, Vol. 169 (November), 2015, pp. 401-412.

Schoenherr, Tobias, Lisa Ellram, and Wendy L. Tate. “A Note on the Use of Survey Research Firms to Enable Empirical Data Collection,” *Journal of Business Logistics*, Vol. 36, No. 3, September 2015, pp. 288-300.

Kim, Hyojin, Daesik Hur, and Tobias Schoenherr. “When Buyer-Driven Knowledge Transfer really Works: The Contingency Effects of a Supplier’s Absorptive Capacity and Innovativeness,” *Journal of Supply Chain Management*, Vol. 51, No. 3, July 2015, pp. 33-60. **Finalist for the 2015 Harold E. Fearon Best Paper Award.**

Narasimhan, Ram, Tobias Schoenherr, Brian Jacobs, and Myung Kyo (M.K.) Kim. “The Financial Impact of FSC Certification in the United States: A Contingency Perspective,” *Decision Sciences*, Vol. 46, No. 3, June 2015, pp. 527-563.

Wynstra, F., Martin Spring, and Tobias Schoenherr. "Service Triads: A Research Agenda for Buyer-Supplier-Customer Triads in Business Services," *Journal of Operations Management*, Vol. 35, May 2015, pp. 1-20.

Schoenherr, Tobias, and Cheri Speier-Pero. "Data Science, Predictive Analytics, and Big Data in Supply Chain Management: Current State and Future Potential," *Journal of Business Logistics*, Vol. 33, No. 1 (March), 2015, pp. 120-132.

Swink, Morgan, and Tobias Schoenherr. "The Effects of Cross-Functional Integration on Profitability, Process Efficiency, and Asset Productivity," *Journal of Business Logistics*, Vol. 36, No. 1 (March), 2015, pp. 69-87. **Finalist for the 2016 Bernard J. LaLonde Best Paper Award.**

Narayanan, Sriram, Ram Narasimhan, and Tobias Schoenherr. "Assessing the Contingent Effects of Collaboration on Agility Performance in Buyer-Supplier Relationships," *Journal of Operations Management*, Vol. 33, No. 1, 2015, pp. 140-154.

Schoenherr, Tobias. "Service-Learning in Supply Chain Management: Benefits, Challenges and Best Practices." *Decision Sciences Journal of Innovative Education*, Vol. 13, No. 1, 2015, pp. 45-70.

Schoenherr, Tobias, Vincent A. Mabert. "Goal Orientation and Preparation Process in Online Reverse Auctions: A Comparative Investigation Taking a Transaction Cost Economics Lens," *Transportation Journal*, Vol. 53, No. 4, 2014, pp. 381-423. **Finalist for the Best Paper published in the Journal during 2014-2015.**

Schoenherr, Tobias, David A. Griffith, and Aruna Chandra. "Intangible Capital, Knowledge and New Product Development Competence: An Investigation of Process, Interaction and Contingency Effects," *International Journal of Production Research*, Vol. 52, No. 16, August 2014, pp. 4916-4929.

Schoenherr, Tobias, Sachin B. Modi, Srinivas Talluri, and G. Tomas M. Hult. "Antecedents and Performance Outcomes of Strategic Environmental Sourcing: An Investigation of Resource-Based Process and Contingency Effects," *Journal of Business Logistics*, Vol. 35, No. 3, 2014, pp. 172-190.

Tummala, V.M. Rao, Tobias Schoenherr, and Thomas Harrison. "Integrating FMEA with the Supply Chain Risk Management Process to Facilitate Supply Chain Design Decisions," *Production and Inventory Management Journal*, Vol. 49, No. 1, 2014, pp. 24-70.

Schoenherr, Tobias, David A. Griffith, and Aruna Chandra. "Knowledge Management in Supply Chains: Differentiating between Explicit and Tacit Knowledge," *Journal of Business Logistics*, Vol. 35, No. 2, June 2014, pp. 121-135.

Tate, Wendy L., Lisa L. Ellram, Tobias Schoenherr, and Ken E. Petersen. "Global Competitive Conditions driving the Manufacturing Location Decision," *Business Horizons*, Vol. 57, No. 3, 2014, pp. 381-390.

Blome, Constantin, Tobias Schoenherr, Dominik Eckstein. "The Impact of Knowledge Transfer and Complexity on Supply Chain Flexibility: A Knowledge-Based View," *International Journal of Production Economics*, Vol. 147, Part B, January 2014, pp. 307-316.

Narasimhan, Ram, and Tobias Schoenherr. "Revisiting the Progression of Competitive Capabilities: Results from a Repeated Cross-Sectional Investigation," *International Journal of Production Research*, Vol. 51, No. 22, 2013, pp. 6631-6650.

Blome, Constantin, Tobias Schoenherr (first two authors contributed equally and are listed in alphabetical order), Matthias Kaesser. "Ambidextrous Governance in Supply Chains: The Impact on Innovation and Cost Performance," *Journal of Supply Chain Management*, Vol. 49, No. 4, October 2013, pp. 59-80.

Schoenherr, Tobias and Srinivas Talluri. "Environmental Sustainability Initiatives: A Comparative Analysis of Plant Efficiencies in Europe and the U.S.," *IEEE Transactions on Engineering Management*, Vol. 60, No. 2, May 2013, pp. 353-365.

Talluri, Srinivas, Myung Kyo (M.K.) Kim, and Tobias Schoenherr. "The Relationship Between Operating Efficiency and Service Quality: Are They Compatible?" *International Journal of Production Research*, Vol. 51, No. 8, April 2013, pp. 2548-2567.

Blome, Constantin, Tobias Schoenherr (first two authors contributed equally and are listed in alphabetical order), and Daniel Rexhausen. "Antecedents and Enablers of Supply Chain Agility and its Effect on Performance," *International Journal of Production Research*, Vol. 51, No. 4, February 2013, pp. 1295-1318.

Schoenherr, Tobias. "The Role of Environmental Management in Sustainable Business Development: A Multi-Country Investigation," *International Journal of Production Economics*, Vol. 140, No. 1, November 2012, pp. 116-128.

Schoenherr, Tobias, Sachin B. Modi, W. C. Benton, Craig R. Carter, Thomas Y. Choi, Paul D. Larson, Michiel R. Leenders, Vincent A. Mabert, Ram Narasimhan, and Stephan M. Wagner. "Research Opportunities in Purchasing and Supply Management," *International Journal of Production Research*, Vol. 50, No. 16, August 2012, pp. 4556-4579.

Schoenherr, Tobias, and Ram Narasimhan. "The Fit between Capabilities and Priorities and its Impact on Performance Improvement: Revisiting and Extending the Theory of Production Competence," *International Journal of Production Research*, Vol. 50, No. 14, July 2012, pp. 3755-3775.

Narasimhan, Ram, and Tobias Schoenherr. "The Effects of Integrated Supply Management and Environmental Management Practices on Relative Competitive Quality Advantage," *International Journal of Production Research*, Vol. 50, No. 4, February 2012, pp. 1185-1201.

Arnold, Ulli, Joerg Neubauer, and Tobias Schoenherr. "Explicating Factors for Companies' Inclination towards Corruption in Operations and Supply Chain Management: An Exploratory Study in Germany," *International Journal of Production Economics*, Vol. 138, No. 1, 2012, pp. 136-147.

Schoenherr, Tobias, and Morgan Swink. "Revisiting the Arcs of Integration: Cross-Validations and Extensions," *Journal of Operations Management*, Vol. 34, No. 1-2, 2012, pp. 99-115. **Recipient of the 2017 Jack Meredith Best Paper Award for the best paper published in the Journal of Operations Management in the last five years.**

Schoenherr, Tobias, Damien Power, Ram Narasimhan, and Danny Samson. "Competitive Capabilities among Manufacturing Plants in Developing, Emerging, and Industrialized Countries: A Comparative Analysis," *Decision Sciences*, Vol. 43, No. 1, 2012, pp. 37-71.

Tummala, V.M. Rao, and Tobias Schoenherr. "Assessing and Managing Risks Using the Supply Chain Risk Management Process (SCRMP)," *Supply Chain Management: An International Journal*, Vol. 16, No. 6, 2011, pp. 474-483. **Emerald Literati Network, 2012 Award for Excellence, Highly Commended Award Winner for Papers published in 2011.**

Blome, Constantin, and Tobias Schoenherr. "Supply Risk Management in Financial Crises – A multiple Case Study Approach," *International Journal of Production Economics*, Vol. 134, No. 1, 2011, pp. 43-57.

Power, Damien, Tobias Schoenherr, and Danny Samson. "Assessing the Effectiveness of Quality Management in a Global Context," *IEEE Transactions on Engineering Management*, Vol. 58, No. 2, 2011, pp. 307-322.

Schoenherr, Tobias, and Vincent A. Mabert. "An Exploratory Study of Procurement Strategies for multi-item RFQs in B2B Markets: Antecedents and Impact on Performance," *Production and Operations Management*, Vol. 20, No. 2, 2011, pp. 214-234.

Tummala, V.M. Rao, and Tobias Schoenherr. "An Implementation Decision Framework for Supply Chain Management: A Case Study," *International Journal of Logistics Systems and Management*, Vol. 8, No. 2, 2011, pp. 198-213.

Schoenherr, Tobias, and Vincent A. Mabert. "A Comparison of Online and Offline Procurement in B2B Markets: Results from a Large-Scale Survey," *International Journal of Production Research*, Vol. 49, No. 3, 2011, pp. 827-846.

Schoenherr, Tobias, Ditmar Hilpert, Ashok K. Soni, M.A. Venkataramanan, and Vincent A. Mabert. "Enterprise Systems Complexity and its Antecedents: A Grounded-Theory Approach," *International Journal of Operations and Production Management*, Vol. 30, No. 6, 2010, pp. 639-668.

Power, Damien, Tobias Schoenherr, and Danny Samson. "The Cultural Characteristic of Individualism/collectivism: A Comparative Study of Implications for Investment in Operations between Emerging Asian and Industrialized Western Countries," *Journal of Operations Management*, Vol. 28, No. 3, 2010, pp. 206-222.

Schultz, Kenneth L., Tobias Schoenherr, and David Nembhard. "An Example and a Proposal Concerning the Correlation of Worker Processing Times in Parallel Tasks," *Management Science*, Vol. 56, No. 1, 2010, pp. 176-191.

Schoenherr, Tobias. "Outsourcing Decisions in Global Supply Chains: An Exploratory Multi-Country Survey," *International Journal of Production Research*, Vol. 48, No. 2, 2010, pp. 343-378.

Schoenherr, Tobias. "Logistics and Supply Chain Management Applications within a Global Context: An Overview," *Journal of Business Logistics*, Vol. 30, No. 2, 2009, pp. 1-25.

Day, Jamison M., P. Daniel Wright, Tobias Schoenherr, M.A. Venkataramanan, and Kevin Gaudette. "Improving Routing and Scheduling Decisions at a Distributor of Industrial Gases," *OMEGA – The International Journal of Management Science*, Vol. 37, No. 1, 2009, pp. 227 – 237.

Schoenherr, Tobias, V. M. Rao Tummala, and Thomas P. Harrison. "Assessing Supply Chain Risks with the Analytic Hierarchy Process: Providing Decision Support for the Offshoring Decision by a U.S. Manufacturing Company," *Journal of Purchasing and Supply Management*, Vol. 14, No.2, 2008, pp. 100-111.

Tummala, V.M. Rao, and Tobias Schoenherr. "Best Practices for the Implementation of Supply Chain Management Initiatives," *International Journal of Logistics Systems and Management*, Vol. 4, No. 4, 2008, pp. 391-410.

Schoenherr, Tobias. "Diffusion of Online Reverse Auctions for B2B Procurement: An Exploratory Study," *International Journal of Operations and Production Management*, Vol. 28, No. 3, 2008, pp. 259-278.

Schoenherr, Tobias, and Vincent A. Mabert. "The Use of Bundling in B2B Online Reverse Auctions," *Journal of Operations Management*, Vol. 26, No. 1, 2008, pp. 81-95.

Schoenherr, Tobias, and V.M. Rao Tummala. "Electronic Procurement: A Structured Literature Review and Directions for Future Research," *International Journal of Procurement Management*, Vol. 1, No. 1/2, 2007, pp. 8-37 [Invited lead paper for the inaugural issue of IJPM.].

Schoenherr, Tobias, and Vincent A. Mabert. "Online Reverse Auctions: Common Myths versus Evolving Reality," *Business Horizons*, Vol. 50, No. 5, 2007, pp. 373-384.

Schoenherr, Tobias, and Vincent A. Mabert. "The Effect of Buyer-Imposed Bidding Requirements and Bundle Structure on Purchase Performance," *The Journal of Supply Chain Management*, Vol. 43, No. 1, 2007, pp. 27-39.

Schoenherr, Tobias, and Vincent A. Mabert. "Bundling for B2B Procurement: Current State and Best Practices," *International Journal of Integrated Supply Management*, Vol. 2, No. 3, 2006, pp. 189-213.

Bendoly, Elliot, and Tobias Schoenherr. "ERP System- and Implementation-Benefits: Implications for B2B E-Procurement," *International Journal of Operations and Production Management*, Vol. 25, No. 4, 2005, pp. 304-319.

Schoenherr, Tobias. "Deciding on the Appropriateness of B2B Reverse Auction Technology: An AHP Approach combined with Integer Programming," *Journal of International Technology and Information Management*, Vol. 13, No.1/2, 2004, pp. 21-32.

EDITORIALLY-REVIEWED PUBLICATIONS AND BOOK CHAPTERS

Schoenherr, Tobias. "The Power of Social Media in Supply Management." *Inside Supply Management*, Vol. 26, No. 6, 2015, pp. 10-11.

Bossi, Jill, and Tobias Schoenherr. "Missed Opportunities in Supply Management," *Supply Chain Management Review*, Vol. 19, No. 5, 2015, pp. 39-45.

Narasimhan, Ram, Tobias Schoenherr, and Joseph Sandor. "Profiles in Supply Management Excellence." *Supply Chain Management Review*, Vol. 17, July/August, 2013, pp. 10-15.

Tate, Wendy L., Kenneth J. Petersen, Lisa Ellram, and Tobias Schoenherr. "Offshoring Strategy Trends by American Corporations." CSCMP Hot Topics, April 2012, ISBN 978-0-9825348-4-7.

Schoenherr, Tobias. "Global outsourcing strategies: The internationalisation of the electronics industry, by L. Cassia," Book Review, *International Journal of Production Research*, Vol. 49, No. 24, 2011, pp. 7515-7516.

Förstl, Kai, Constantin Blome, Michael Henke, Tobias Schoenherr. "Towards a Supply Risk Management Capability Process Model: An Analysis of What Constitutes Excellence in Supply Risk Management Across Different Industry Sectors," in D.D. Wu (Ed.), *Quantitative Financial Risk Management*, Computational Risk Management, Springer Verlag, Berlin/Heidelberg, 2011, pp. 365-280.

Narasimhan, Ram, Joe Sandor, and Tobias Schoenherr. "A Real-World Take on Transformation," *Supply Chain Management Review*, Vol. 15, No. 2 (March/April), 2011, pp. 22-29.

Schoenherr, Tobias, "Procurement Transformation and Change Management: An Academic Perspective and Report on two Breakout Sessions," in R. Narasimhan, J. Sandor (Eds.), *Leadership and Strategic Change: Pathways to Organizational Transformation*, Broad Graduate School of Management, Michigan State University, East Lansing, MI, 2009, pp. 115-125.

Schoenherr, Tobias, Ditmar Hilpert, Ashok K. Soni, M.A. Venkataramanan, and Vincent A. Mabert. "Enterprise System (ES) Implementations in German Manufacturing SMEs: Observations From Eight Case Studies," in J.N.D. Gupta, S.K. Sharma and M.A. Rashid (Eds.), *Handbook of Research on Enterprise Systems*, Information Science Reference, Hershey, Pennsylvania, 2008.

Schoenherr, Tobias. "SAP in Peer-Reviewed Academic Research: A Review of the Literature," in: F. Akaiwa and A.K. Soni (Eds.), *Enterprise Resource Planning: Teaching and Research*, SAP / Indiana University Innovation Monograph III, Indiana University, Bloomington, 2008, pp. 7-20. [Invited research contribution; lead article.]

Schoenherr, Tobias, and Vincent A. Mabert. "Bundling for Online Reverse Auctions: Approaches and Experiences," in: D. Parente (Ed.), *Best Practices in Online Procurement Auctions*, Idea Group Publishing, Hershey, Pennsylvania, 2007, pp. 112-132.

Schoenherr, Tobias, M.A. Venkataramanan, Ashok K. Soni, Vincent A. Mabert and Ditmar Hilpert. "The 'New' Users: Manufacturing SMEs and the Mittelstand Experience," in: E. Bendoly and F.R. Jacobs (Eds.), *Strategic ERP Extension and Use*, Stanford University Press, Palo Alto, California, 2005, pp. 36-51.

Schoenherr, Tobias, and Vincent A. Mabert. "A Conceptual Study of Developments in B2B Reverse Online Auctions: The Changing Role of the Online Auction Provider / Intermediary," in: A. Chikan (Ed.), *Advances in Purchasing and Supply Chain Management*, IFPSM Publications, Budapest, Hungary, Vol. 4, 2003, pp. 169-179.

Mabert, Vincent A. and Tobias Schoenherr. "Evolution of Online Auctions in B2B E-Procurement," *PRACTIX*, Vol. 5, No. 1, September 2001, pp. 15-19.Fscm

Mabert, Vincent A. and Tobias Schoenherr. "An Online RFQ System: A Case Study," *PRACTIX*, Vol. 4, No. 2, March 2001, pp. 1-6.

EXECUTIVE REPORTS

Schoenherr, Tobias. "The Drivers and Barriers to Effective User Adoption of Procurement Technologies." Zycus Executive Report, 2015.

Tate, Wendy L., Lisa Ellram, Kenneth J. Petersen, and Tobias Schoenherr. "Offshoring and Reshoring: A Survey of Current Practices." Executive Report, Council of Supply Chain Management Professionals, 2012.

Modi, Sachin, and Tobias Schoenherr. "Benchmarking Study of Sourcing Practices." Executive Report, Michigan State University, East Lansing, 2011.

Narasimhan, Ram, Sriram Narayanan, and Tobias Schoenherr. "In Search of Outsourcing Excellence: Characteristics and Traits of Sourcing Engagements A Multi-Industry Study of Outsourcing Practices," Executive Brief, Michigan State University, East Lansing, 2010.

BOOKS

Schoenherr, Tobias. Electronic Procurement - Current State and Future Opportunities. Book under development (contract signed with Palgrave-Macmillan/Springer Publishing; expected publication Fall 2018).

Tate, Wendy, Stan Fawcett, Tobias Schoenherr, Bryan Ashenbaum, Craig Carter, and Lydia Bals. "Purchasing and Supply Management: Enhancing Competitiveness and Customer Value." MyEducator, 2016. <https://www.myeducator.com/reader/web/908a/>

Tate, Wendy L., Kenneth J. Petersen, Lisa Ellram, and Tobias Schoenherr. "Current Practices in Offshoring and Reshoring." CSCMP Publications, 2014, ISBN 978-0-9761747-6-9.

PEER-REVIEWED CONFERENCE PROCEEDINGS

Carbone, Valentina, Valérie Moatti, Tobias Schoenherr, and Nagesh Gavirneni. "How being Green can lead to be Good: From Environmentally to Socially Responsible Supply Chain." *Proceedings of the 2017 EUROMA Conference*, Edinburgh, Scotland, 2017.

Schoenherr, Tobias. "Leveraging Suppliers for Product Innovation." *Proceedings of the 2017 IPSERA Conference*, Budapest, Hungary, 2017.

Schoenherr, Tobias. "Assessing the Impact of Academic Service-Learning on the Student Experience: A Quasi-Experimental Design." *Proceedings of the 2016 EUROMA Conference*, Trondheim, Norway, 2016.

Schoenherr, Tobias. "Big Data Analytics in Supply Chain Management: Antecedents and Impact on Performance." *Proceedings of the 2016 IPSERA Conference*, Dortmund, Germany, 2016.

Schoenherr, Tobias. "Mobile Applications in Supply Chain Management: Initial Insight into an Evolving Domain." *Proceedings of the 2015 IPSERA Conference*, Amsterdam, Netherlands, 2015.

Schoenherr, Tobias. "Patterns of Manufacturing Practices and their Impact on Manufacturing Capabilities." *Proceedings of the 2013 EurOMA Conference*, Dublin, Ireland, 2013.

Schoenherr, Tobias. "Bargaining Power and Purchase Performance: Investigating Dynamics created by Multi-Item Request for Quotations." *Proceedings of the 2013 IPSERA Conference*, Nantes, France, 2013.

Tate, Wendy, Lisa M. Ellram, Kenneth J. Petersen, and Tobias Schoenherr, "Offshoring Trends." *Proceedings of the 2013 Annual North American Research/Teaching Symposium on Purchasing and Supply Chain Management*, Tempe, Arizona, 2013.

Schoenherr, Tobias. "Factors Moderating the Influence of Bargaining Power on Performance in Supply Chain Management," *Proceedings of the 2012 World POMS Conference*, Amsterdam, Netherlands, 2012.

Narasimhan, Ram, Myung Kyo (M.K.) Kim, and Tobias Schoenherr, "Supplier selection in the private label supply chain: exploratory evidence from the South Korean retail sector," *Proceedings of the 2012 World POMS Conference*, Amsterdam, Netherlands, 2012.

Schoenherr, Tobias. "Academic Service-Learning Projects in Purchasing and Supply Management," *Proceedings of the 2012 Annual North American Research/Teaching Symposium on Purchasing and Supply Chain Management*, Tempe, Arizona, 2012. **Recipient of the Conference Best Paper Award.**

Talluri, Srinivas, Myung Kyo Kim, and Tobias Schoenherr, "Quality of Service and Operating Efficiency in Service Industries: An Analysis of Korean Service Driving Industry," *Proceedings of the 18th International Annual European Operations Management Association (EurOMA) Conference*, University of Cambridge, Cambridge, United Kingdom, July 3-6, 2011 (ISBN: 978-1-902546-94-0).

Schoenherr, Tobias, and Vincent A. Mabert. "Sources of Buyer Bargaining Power and its Impact on Performance," *Proceedings of the 20th Annual North American Research/Teaching Symposium on Purchasing and Supply Chain Management*, Tempe, Arizona, 2010.

Narasimhan, Ram, and Tobias Schoenherr. "Strategic Sourcing and Competitive Quality Advantage: A Resource-Based Analysis," *Proceedings of the 2009 IPSE Conference*, Wiesbaden, Germany.

Schoenherr, Tobias, and Vincent A. Mabert. "Comparing Online and Offline Purchasing in B2B Markets," *Proceedings of the 19th Annual North American Research/Teaching Symposium on Purchasing and Supply Chain Management*, Tempe, Arizona, 2008.

Tummala, V.M. Rao, and Tobias Schoenherr. "Assessing and Managing Outsourcing Risks Using the Supply Chain Risk Management Process (SCRMP): A Case Study," *Proceedings of the 19th Annual North American Research/Teaching Symposium on Purchasing and Supply Chain Management*, Tempe, Arizona, 2008.

Schoenherr, Tobias. "Early and Late Adopters of B2B Online Reverse Auctions: An Exploratory Study of Organizational Characteristics and Learning Outcomes," *Proceedings of the 38th Annual Meeting of the Decision Sciences Institute*, Phoenix, Arizona, 2007.

Tummala, V.M. Rao, and Tobias Schoenherr. "An Implementation Decision Framework for Supply Chain Management: A Case Study," *Proceedings of the Fifth Annual International Symposium on Supply Chain Management*, Toronto, Canada, October 2007.

Larson, Paul D., and Tobias Schoenherr. "SCM Turf Wars – The Battle of the Associations," *Proceedings of the 18th Annual North American Research/Teaching Symposium on Purchasing and Supply Chain Management*, Tempe, Arizona, 2007.

Schoenherr, Tobias, and V. M. Rao Tummala. "Assessing Supply Chain Risks with the Analytic Hierarchy Process: A Case Study," *Proceedings of the 18th Annual North American*

Research/Teaching Symposium on Purchasing and Supply Chain Management, Tempe, Arizona, 2007.

Tummala, V. M. Rao, and Tobias Schoenherr. "Best Practices for the Implementation of Supply Chain Management Initiatives: A Case Study," *Proceedings of the Fourth Annual International Symposium on Supply Chain Management*, Toronto, Canada, 2006.

Schoenherr, Tobias, and Vincent A. Mabert. "Bundling for B2B Procurement: The Impact of Bidding Environment and Bundle Structure on Purchase Performance," *Proceedings of Conference 2006 (4th Worldwide Research Symposium on Purchasing and Supply Chain Management, 15th Annual IPSERA Conference, 17th Annual North American Research & Teaching Symposium)*, San Diego, California, 2006.

Tummala, V.M. Rao, and Tobias Schoenherr. "Supply Chain Management: An Implementation-Decision Framework," in: S. Fullerton and D. Moore (Eds.), *Global Business Trends – Contemporary Readings* (Proceedings of the 2005 Academy of Business Administration Conference, Aruba), Academy of Business Administration Publications, Ypsilanti, Michigan, 2006, pp. 232-239.

Schoenherr, Tobias, Ashok K. Soni, M.A. Venkataramanan, Vincent A. Mabert, and Ditmar Hilpert. "Factors determining ERP-System Adoption and Implementation by Small and Medium Enterprises: A German Case Study," *Proceedings of the 35th Annual Meeting of the Decision Sciences Institute*, Boston, Massachusetts, 2004.

Schoenherr, Tobias. "Should Purchasing adopt B2B Reverse Auction Technology? An Integrated Decision Making Approach using AHP combined with Integer Programming," *Proceedings of the 2004 Annual Meeting of the Midwest Decision Sciences Institute*, Cleveland, Ohio, 2004.

Schoenherr, Tobias, and Vincent A. Mabert. "The Current State of Bundling Practice in B2B Procurement," *Proceedings of the 15th Annual North American Research / Teaching Symposium on Purchasing and Supply Chain Management*, Tempe, Arizona, 2004.

Schoenherr, Tobias, and Vincent A. Mabert. "A Framework for Strategic Lotting in B2B Procurement," *Proceedings of the 34th Annual Meeting of the Decision Sciences Institute*, Washington, District of Columbia, 2003.

Schoenherr, Tobias, and Vincent A. Mabert. "Strategic Bundling in B2B Procurement: Case Study Observations," *Proceedings of the 14th Annual North American Research / Teaching Symposium on Purchasing and Supply Chain Management*, Tempe, Arizona, 2003.

Schoenherr, Tobias. "Deciding on the Appropriateness of B2B Reverse Auction Technology Adoption: An AHP Approach combined with Integer Programming," *Proceedings of the 33rd Annual Meeting of the Decision Sciences Institute*, San Diego, California, 2002.

Schoenherr, Tobias. "A Model for the Adoption of B2B Reverse Auction Technology," *Proceedings of the 2002 Annual Meeting of the Midwest Decision Sciences Institute*, Milwaukee, Wisconsin, 2002. **Recipient of the Best Student Paper Award, First Place.**

Mabert, Vincent A., and Tobias Schoenherr. "A Conceptual Study of Developments in B2B Reverse Online Auctions: The Changing Role of the Online Auction Provider / Intermediary," *Proceedings of the 2002 National Meeting of the Production and Operations Management Society (POMS)*, San Francisco, California, 2002.

Day, Jamison, Kevin Gaudette, Tobias Schoenherr, M.A. Venkataramanan, and Daniel Wright. "A Hierarchical Approach to the Time Interval and Assignment Decisions in the Vehicle Routing Problem: A Case Study," *Proceedings of the 32nd Annual Meeting of the Decision Sciences Institute*, San Francisco, California, 2001.

SEMINARS AND WORKSHOPS AT CONFERENCES

Schoenherr, Tobias, and Stephan Wagner. "Emerging Horizons in Managing Buyer-Supplier Relationships," Panel Discussion organized for the *2017 Annual Meeting of the Decision Sciences Institute*, Washington, DC, 2017.

Schoenherr, Tobias. "Structural Equation Modeling – An Introduction," *2010 Annual Meeting of the Midwest Decision Sciences Institute*, Toledo, Ohio, 2010.

Schoenherr, Tobias, and Sachin Modi. "Frontiers in Purchasing Research for the Global Economy," Panel Discussion organized at the 2009 POMS Meeting, Orlando, Florida, 2009 (panelists: W.C. Benton, Craig R. Carter, Thomas Y. Choi, Paul Larson, Vincent A. Mabert, Stephan Wagner).

Schoenherr, Tobias. "Structural Equation Modeling – A Tutorial," *Seminar held at the University of Twente*, Enschede, The Netherlands, 2009.

Schoenherr, Tobias. "Case Study Research: Design, Implementation and Analysis," *13th Annual IFPSM Summer School on Advanced Purchasing Research*, Salzburg, Austria, 2007.

Schoenherr, Tobias. "Structural Equation Modeling – An Introduction," *2007 Annual Meeting of the Midwest Decision Sciences Institute*, Chicago, Illinois, 2007.

Schoenherr, Tobias. "Doctoral Student Consortium," *2007 Annual Meeting of the Midwest Decision Sciences Institute*, Chicago, Illinois, 2007.

Schoenherr, Tobias. "Structural Equation Modeling – An Introduction," *12th Annual IFPSM Summer School on Advanced Purchasing Research*, Salzburg, Austria, 2006.

Schoenherr, Tobias. "Structural Equation Modeling – An Introduction," *2006 Annual Meeting of the Midwest Decision Sciences Institute*, Indianapolis, Indiana, 2006.

Schoenherr, Tobias. "Doctoral Student Consortium," *2006 Annual Meeting of the Midwest Decision Sciences Institute*, Indianapolis, Indiana, 2006.

Schoenherr, Tobias. "Doctoral Student Research Incubator Sessions," *2006 Annual Meeting of the Midwest Decision Sciences Institute*, Indianapolis, Indiana, 2006.

PRESENTATIONS

Schoenherr, Tobias. “Data Collection via Paid Research Firms & Applications in Electronic Procurement.” Keynote Presentation at the *2017 IPSERA Conference*, Budapest, Hungary, 2017.

Hwang, Sunil, Hyojin Kim, Daesik Hur, and Tobias Schoenherr. “Information Processing Capability, Task Uncertainty, and Partnership Uncertainty in Buyer-Supplier New Product Development: A Supplier’s Perspective,” presented at the *First World Congress and 2016 Asia Pacific DSI Conference*, Beijing, China.

Wang, Zhiqiang, Xiande Zhao, Shanshan Zhang, Tobias Schoenherr, and Morgan Swink. “Investigating Knowledge-Based Enablers of Supply Chain Adaptability: A Comparison between China and United States,” presented at the *27th Annual Conference of the Production and Operations Management Society*, Orlando, FL, May 2016.

Schoenherr, Tobias. “Leveraging Suppliers for Product Innovation Performance: The Moderating Role of Intellectual Capital” and “Using Paid Research Firms for Empirical Data Collection,” invited research presentations at the Solvay Business School, Université Libre de Bruxelles, Brussels, Belgium, 2016.

Schoenherr, Tobias. “Electronic Sourcing,” *Annual IFPSM Summer School on Advanced Purchasing Research*, Twente, The Netherlands, 2015.

DuHadway, Scott, Ram Narasimhan, Sriram Narayanan, Tobias Schoenherr, and Shawnee Vickery. “An Investigation of the Impact of Trust, Knowledge, and Power/Dependence Asymmetries on Relational Performance in Buyer-Supplier Dyads,” presented at the *2015 Annual Meeting of the Decision Sciences Institute*, Seattle, WA, 2015.

Schoenherr, Tobias. “How to use Social Media to Drive Performance,” presented at the *99th Annual Conference of the Institute for Supply Management*, Phoenix, AZ, 2015.

Kim, Yoon Hee, and Tobias Schoenherr. “The Role of Employee Integration in Supply Chain Integration,” presented at the *26th Annual Meeting of the Production and Operations Management Society*, Washington, D.C., 2015.

Kim, Hyojin, Daesik Hur, and Tobias Schoenherr. “When Buyer-Driven Knowledge Transfer really Works: The Contingency Effects of Supplier’s Relative Absorptive Capacity and Innovativeness,” presented at the *2014 Annual Meeting of the Decision Sciences Institute*, Tampa, Florida, 2014.

Schoenherr, Tobias. “Making Change Management Stick: The Drivers and Barriers to Effective User Adoption of Enabling Procurement Technologies (EPTs),” presented at the *Horizon 2014 Conference*, Amelia Island, Florida, November 2014.

Schoenherr, Tobias. “Trends in Reshoring and Offshoring,” presented at the *Port Lansing 2014 Global Logistics Conference*, East Lansing, Michigan, October 2014.

Schoenherr, Tobias. "Production and Operations Management Practices in Three Differentially Industrialized Regions of the World," presented at the *24th Annual Meeting of the Production and Operations Management Society* (invited paper), Denver, Colorado, May 2013.

Schoenherr, Tobias. "Trends in Reshoring and Offshoring." Keynote Presentation at the Reshoring Summit, Cleveland, Ohio, 2013.

Blome, Constantin, Tobias Schoenherr, and Matthias Kaesser, "The Cost/Innovation Trade-Off in Sourcing: The Interplay of Culture, Governance and Ambidexterity," presented at the *2012 Annual Meeting of the Decision Sciences Institute*, San Francisco, California, November 2012.

Talluri, Srinivas, Myung Kyo Kim, and Tobias Schoenherr, "The Relationship between Operating Efficiency and Service Quality: Are They Compatible?" presented at the *2012 Annual Meeting of the Decision Sciences Institute*, San Francisco, California, November 2012, and the *6th International Conference on Decision Sciences for Performance Excellence*, Hyderabad, India, December 2012.

Narasimhan, Ram, Tobias Schoenherr, Brian Jacobs and Myung Kyo (M.K.) Kim. "Environmental Certification and its Impact on Supply Chain Members: An Event Study," presented at the *2012 INFORMS Conference*, Phoenix, Arizona, October 2012.

Schoenherr, Tobias. "Data Analysis and Supplier Performance," presented at the *2012 Purchasing Directors' Meeting of the Committee on Institutional Cooperation*, East Lansing, Michigan.

Tate, Wendy, Lisa Ellram, Kenneth J. Petersen, and Tobias Schoenherr. "Offshoring Trends," presented at the *2012 Meeting of the Council of Supply Chain Management Professionals*, Atlanta, Georgia, and at the *2012 MSU Bowersox Graduate Supply Chain Challenge*, East Lansing, Michigan.

Schoenherr, Tobias. "Antecedents and Performance Outcomes of Green Purchasing and Supply Practices: An Investigation of Mediation Effects," presented at an *ERIM Research Seminar* at the Erasmus University of Rotterdam, The Netherlands, June 2012.

Narayanan, Sriram, Ram Narasimhan, and Tobias Schoenherr. "The Usefulness of Collaboration in Improving Agility Performance in Strategic Outsourcing," presented at the *2012 European Decision Sciences Institute Annual Conference*, Istanbul, Turkey, and at the *2012 Indian Decision Sciences Institute Annual Conference*, Hyderabad, India.

Schoenherr, Tobias. "Investments in Operations Management Practices in Three Differentially Industrialized Regions of the World: An Investigation of their Implementation Intensity and Impact on Performance," presented at the *2012 Midwest Decision Sciences Institute Annual Conference*, Grand Rapids, Michigan, 2012.

Narasimhan, Ram, Tobias Schoenherr, and Myung Kyo (M.K.) Kim. "Environmental Management and Financial Performance: An Event Study," presented at the *2011 Decision Sciences Institute Conference*, Boston, MA.

Talluri, Srinivas, Myung Kyo (M.K.) Kim, and Tobias Schoenherr. "The Relationship Between Operating Efficiency and Service Quality: Are They Compatible?" presented at the *22nd Annual POMS Conference*, Reno, Nevada, April 2011.

Schoenherr, Tobias. "Academic Service-Learning in Supply Chain Management Education," presented at the *2011 Midwest Decision Sciences Institute Annual Conference*, Indianapolis, Indiana, 2011.

Schoenherr, Tobias. "Academic Service-Learning in Supply Chain Management Education," poster presentation at the 2011 Lilly Fellowship Award Dinner, East Lansing, Michigan, 2011.

Schoenherr, Tobias. "Toward a Grounded Understanding of Electronic Procurement," presented at the *2010 Decision Sciences Institute, Annual Meeting*, San Diego, California, 2010.

Modi, Sachin, and Tobias Schoenherr. "Benchmarking Study of Procurement Practices," presented at the *2010 Decision Sciences Institute, Annual Meeting*, San Diego, California, 2010.

Narayanan, Sriram, Ram Narasimhan, and Tobias Schoenherr. "The Linkage Between Motivation, Practices and Performance in Outsourcing Engagements," presented at the *2010 INFORMS Annual Meeting*, Austin, Texas, 2010.

Schoenherr, Tobias, and Ram Narasimhan, "The Efficacy of Operations Strategy on Financial and Market Measures," presented at the *2010 Academy of Management Conference*, Montreal, Canada, 2010.

Blome, Constantin, and Tobias Schoenherr, "Supply Risk Management in Financial Crises – A Multiple Case-Study Approach," presented at the *2010 Academy of Management Conference*, Montreal, Canada, 2010.

Schoenherr, Tobias, and Vincent A. Mabert, "Practices in Online Reverse Auctions: Results from a Large-Scale Survey," presented at the *2009 Decision Sciences Institute, Annual Meeting*, New Orleans, Louisiana, 2009.

Schoenherr, Tobias, Damien Power, and Danny Samson, "Competitive Progression: Extensions and Cross-Validations in Emerging Markets," presented at the *2009 International Decision Sciences Institute Conference (IDSi)*, Nancy, France, and at the *16th International Annual EurOMA Conference*, Göteborg, Sweden, 2009. **Recipient of the Best Theoretical Paper Award from the EurOMA Conference.**

Tummala, V.M. Rao, and Tobias Schoenherr., "The Supply Chain Risk Management Process (SCRMP): A Nine-Step Process for Assessing and Managing Risks," presented at the *Second International Conference on Decision Sciences in Global Enterprise Management*, Bombay, India, 2009.

Schoenherr, Tobias, and Vincent A. Mabert, “Sources of Buyer Bargaining Power and its Impact on Performance,” presented at the *39th Annual Meeting of the Decision Sciences Institute*, Baltimore, MA, 2008, and at the 2009 Annual Meeting of the Midwest Decision Sciences Institute, Oxford, OH, 2009.

Schoenherr, Tobias, “SAP in Peer-Reviewed Academic Research: A Review of the Literature,” presented at 2008 SAP Curriculum Congress, Atlanta, GA [invited presentation], 2008.

Tummala, V.M. Rao, and Tobias Schoenherr. “Integrating the Risk Management Process (RMP) for Supply Chain Design,” presented at the *38th Annual Meeting of the Decision Sciences Institute*, Phoenix, Arizona, 2007.

Tummala, V.M. Rao, and Tobias Schoenherr. “Assessing and Managing Risks Using the Supply Chain Risk Management Process (SCRMP),” to be presented at the *International Symposium and Workshop on Global Supply Chain, Intermodal Transportation and Logistics*, Toledo, Ohio, 2007.

Modi, Sachin, Stephen Mahar, and Tobias Schoenherr. “Exploring e-Fulfillment Structure and Firm Performance,” presented at the *2007 Indiana Conference on Supply Chain Design*, Bloomington, Indiana, 2007.

Schoenherr, Tobias, V.M. Rao Tummala, and Thomas P. Harrison. “Assessing Supply Chain Risks for Outsourcing Decisions,” presented at the April Professional Development Meeting of the Greater Detroit Chapter of APICS – The Association for Operations Management, Novi, Michigan, 2007.

Schoenherr, Tobias. “Determinants of Bundle Performance in B2B Procurement,” presented at the *37th Annual Meeting of the Decision Sciences Institute*, San Antonio, Texas, 2006.

Schoenherr, Tobias, and Vincent A. Mabert. “The Impact of Bidding Environment and Bundle Structure on Purchase Performance in B2B Procurement,” presented at the *2006 Academy of Management Annual Meeting*, Atlanta, Georgia.

Schoenherr, Tobias, and Vincent A. Mabert. “Bundling for B2B Online Reverse Auctions,” presented at the *36th Annual Meeting of the Decision Sciences Institute*, San Francisco, California, 2005.

Schoenherr, Tobias, Kenneth L. Schultz, and David Nembhard. “Behavioral Correlation of Work Rates,” invited paper, presented at the *2005 National Meeting of the Production and Operations Management Society (POMS)*, Chicago, Illinois, 2005.

Schoenherr, Tobias, and Vincent A. Mabert. “An Exploratory Study of Bundling in B2B Online Auction Procurement,” invited paper, presented at the *2004 INFORMS Annual Meeting*, Denver, Colorado, 2004.

Schoenherr, Tobias. “An Exploratory Study of Bundling in B2B Online Auction Procurement – Dissertation Research Outline,” presented during the Doctoral Student Consortium at the *2004 Academy of Management Annual Meeting*, New Orleans, Louisiana, 2004.

Nembhard, David, Tobias Schoenherr, and Kenneth L. Schultz. “The Effects of Coworker Speed on Processing Rates,” presented at the *34th Annual Meeting of the Decision Sciences Institute*, Washington, DC, 2003, and at the *2003 INFORMS Annual Meeting*, Atlanta, Georgia, 2003.

Schoenherr, Tobias, and Vincent A. Mabert. “The Current State of Practice in Bundling for B2B Procurement,” presented at the bi-annual *Meeting of the Supply Chain Management Institute at Bowling Green State University*, Bowling Green, Ohio, 2003.

Schoenherr, Tobias, and Vincent A. Mabert. “Strategic Bundling in B2B Procurement,” presented at the bi-annual *Meeting of the Supply Chain Management Institute at Bowling Green State University*, Bowling Green, Ohio, 2002.

Mabert, Vincent A., and Tobias Schoenherr. “Optimal Product Bundling in B2B Reverse Auctions,” presented at the *33rd Annual Meeting of the Decision Sciences Institute*, San Diego, California, 2002.

Bendoly, Elliot, Brian Lee, and Tobias Schoenherr. “Betting on the benefits of B2B ventures when other cards are showing: Is the market looking?” presented at the *33rd Annual Meeting of the Decision Sciences Institute*, San Diego, California, 2002.

Schoenherr, Tobias. “Developments in B2B Reverse Online Auctions: A Study of the Changing Role of the Online Auction Provider / Intermediary,” presented at the *7th IFPMM Summer School on Advanced Purchasing Research*, Salzburg, Austria, 2001.

RADIO INTERVIEWS

- “Stateside with Cynthia Canty”; interview on the CSCMP sponsored research study on reshoring, aired on NPR’s Michigan Radio on March 7, 2013, <http://michiganradio.org/post/stateside-thursday-march-7th-2013>; <http://www.michiganradio.org/post/are-outsourced-jobs-coming-back-michigan>.
- “Capital City Recap, with Michael Cohen: Reshoring Movement”; interview on the CSCMP sponsored research study on reshoring, aired on 1320 WILS, October 22, 2012, http://1320wils.com/page.php?page_id=67959.
- “reWorking Michigan: Supply Chain Management at MSU tops National Ranking”; interview on my teaching innovations in the undergraduate procurement course, aired on NPR’s WKAR, September 26, 2011, <http://wkar.org/post/reworking-michigan-supply-chain-management-msu-tops-national-ranking>.

SELECTED BUSINESS QUOTATIONS

- “Study reveals barriers to implementing e-procurement,” published in “Supply Management” by the Chartered Institute for Purchasing and Supply, March 23, 2015, <http://www.supplymanagement.com/news/2015/study-reveals-barriers-to-implementing-e-procurement>
- “U.S. manufacturers bringing work home from overseas,” press release reporting on the results of our reshoring research project, October 1, 2012, <http://news.msu.edu/story/u-s->

[firms-bringing-work-home-from-overseas/](#) [this was just one of the numerous media citations this story received].

- “Award-Winning Professors to Teach New Michigan State University Online Courses,” August 1, 2012, <http://www.ereleases.com/pr/awardwinning-professors-teach-michigan-state-university-online-courses-83662>
- “MSU students find \$500,000 in savings for nonprofits,” April 25, 2012, <http://www.capitalgainsmedia.com/devnews/Supply0616.aspx>
- “MSU student projects could save nonprofit groups \$500,000” – press release on the significant impact my academic service-learning initiative has had on not-for-profit organizations, April 18, 2012, <http://news.msu.edu/story/msu-student-projects-could-save-nonprofit-groups-500-000/>
- “Worth the long drive: Road to diversification takes patience; trade groups, government outlets can help”; featured in a sidebar to an article about diversification in Crain’s Detroit Business, published on May 16, 2010, <http://www.crainsdetroit.com/article/20100516/SUB01/305169985>
- Participation in an Executive Roundtable, covered in Crain’s Business Detroit, “The Challenges, Risks and Rewards of Diversification,” published on 11/15/2009, <http://www.crainsdetroit.com/article/20091115/SUB01/311159995#>
- Interview with “Poslovni dnevnik” (major Croatian financial newspaper), appeared in the article “Operations Management, Main Tool for Company Competitiveness” on 12/27/2006, <http://www.poslovni.hr/29893.aspx>
- Commentary on the sourcing blog “Spend Matters” by the editor Jason Bush (11/21/2005): <http://www.spendmatters.com/index.cfm?mode=entry&entry=B4B0406B-C233-45C8-37AD669C2C7630C0>

ACADEMIC WORK EXPERIENCE

Eli Broad College of Business, Michigan State University, East Lansing, MI (since 08/08)

Professor (since 07/2017)

Associate Department Chair (02/2016 – 05/2017)

Co-Director, Executive Summit VII (since 05/2016)

Associate Professor of Supply Chain Management (07/13 – 06/2017)

Assistant Professor of Supply Chain Management (08/08 – 06/13)

College of Business, Eastern Michigan University, Ypsilanti, MI (08/05 – 08/08)

Assistant Professor of Operations and Supply Chain Management

International Graduate Business School, Zagreb, Croatia (12/06 and 07/08)

(International accredited MBA program, jointly developed by the Kelly School of Business at Indiana University and the Economic Institute of Croatia.)

Professor of Operations Management

IFPSM (International Federation of Purchasing and Supply Management) Summer School on Advanced Purchasing Research, Salzburg, Austria and Twente, Netherlands (07/06, 07/07, and 07/15)

Faculty Speaker and Mentor

Central European University, Graduate School of Business, Budapest, Hungary (06/03–07/03)
(Internationally accredited U.S. MBA program.)

Instructor

Univerzita Karlova v Praze (Charles University, Prague), Czech Republic (07/02–08/02)

Instructor

Indiana University, Kelley School of Business, Bloomington, IN (05/00–05/05)

Associate / Adjunct Instructor

INSTRUCTION

Credit Instruction at Michigan State University

- **PIM 875 – Supply Chain Management II** (6 sections)
- **SCM 886 – Strategic Sourcing** (8 sections)
- **SCM 848 – Analysis of Supply Markets and Suppliers** (1 section)
- **SCM 833 – Decision Support Systems** (1 section)
- **SCM 371 – Procurement and Supply Management** (21 sections)
- **SCM 490 – Independent Study**

New preparations scheduled:

- **SCM 825 – Strategic Sourcing** (2 sections in Spring 2018)
- **SCM 918 – Procurement and Sourcing Theory** (1 sections in Spring 2018)
- **SCM 852 –Supply Management** (2 sections in Fall 2018)

INVITED RESEARCH SCHOLAR

- Université libre de Bruxelles, Belgium, 2016
- The Ohio State University, USA, 2013
- Erasmus University, Rotterdam, Netherlands, 2012
- University of Twente, Netherlands, 2009

HONORS AND AWARDS

- Recipient of the 2017 Jack Meredith Best Paper Award for the best paper published in the *Journal of Operations Management* in the last five years
- Finalist for the 2016 Bernard J. LaLonde Best Paper Award, for the best paper published in the *Journal of Business Logistics* during 2015
- Best Reviewer Award, *Journal of Business Logistics*, 2016
- Finalist for the 2015 Harold E. Fearon Best Paper Award, for the best paper published in the *Journal of Supply Chain Management* during 2015

- Second Place Best Paper Award for papers published in the *Transportation Journal* during 2014-2015
- 2013 Finalist for the Wickham Skinner Teaching Achievements Award, Production and Operations Management Society
- 2013 MSU Teacher-Scholar Award, Michigan State University
- Best Associate Editor Award, Journal of Operations Management, 2013
- 2012 John D. and Dortha J. Withrow Endowed Emerging Scholar Award, Broad Graduate School of Management, Michigan State University
- 2012 Award for Excellence, Emerald Literati Network, Highly Commended Award Winner for a papers published in *Supply Chain Management: An International Journal* in 2011
- Michigan Campus Compact Faculty/Staff Community Service-Learning Award, 2012
- Nominee for the 2012 Wickham Skinner Teaching Achievements Award
- Nominee for the 2012 Ernest A. Lynton Award for the Scholarship of Engagement for Early Career Faculty
- Best Reviewer Award, Journal of Purchasing and Supply Management, 2011
- Richard J. Lewis Quality of Excellence Award, Eli Broad Graduate School of Management, Michigan State University, 2011
- Best Paper Award, Midwest Decision Sciences Institute, Annual Conference, 2011
- Best Reviewer Award, Journal of Operations Management, 2010
- Lilly Fellow, Michigan State University, 2010-2011
- Best Theoretical Paper Award, 16th International Annual EurOMA Conference, Göteborg, Sweden, 2009
- Best Reviewer Award, Journal of Operations Management, 2008
- Best Reviewer Award, Journal of Supply Chain Management, 2008
- Nominee for the Spring “Outstanding Faculty/Staff Award” given by MSU’s Senior Class Council, Michigan State University, 2009
- Best Reviewer Award, Operations Management Division, Academy of Management, Annual Meeting, 2008
- Nominee for the 2007 Ronald W. Collins Distinguished Faculty Research Award, Eastern Michigan University
- Nominee for the Holman Learning Center Faculty / Tutor Appreciation Day, for Outstanding Faculty in a Supporting Role, Eastern Michigan University, 2007
- Outstanding Research in Business Award, College of Business, Eastern Michigan University, 2005–2006
- Panschar Undergraduate Teaching Award for Associate Instructors, Kelley School of Business, Indiana University, 2003–2004
- Best Student Paper Award, Midwest Decision Sciences Institute Annual Meeting, Milwaukee, Wisconsin, 2002
- Annual Prize of the Institute for European Business Studies for the best thesis of the graduating class of 2000 at the European School of Business, Reutlingen University, Germany
- Who is Who in Business Higher Education (since 2005)
- Alpha Iota Delta Honor Society – member (since 2005)
- Beta Gamma Sigma Honor Society – member (since 1999)
- Golden Key Honor Society – member (since 1999)

SELECTED GRANTS AND COMPETITIVE RESEARCH FELLOWSHIPS

- CIBER Travel Grant, Michigan State University, to support travels to the 2017 EurOMA Conference in Edinburgh, Scotland, and present the research “How being Green can lead to be Good: From Environmentally to Socially Responsible Supply Chain,” and to participate in a panel on “Research Opportunities for the Digital Supply Chain,” Summer 2017
- Bruce E. MacDonald Faculty Excellence Fund Research Grant, Broad College of Business, for “Reshoring to the US: Myth or Reality?” Summer 2016
- Broad College of Business, Undergraduate Research Fellowship, for “Reshoring to the US: Myth or Reality? – Preliminary Assessment,” Spring 2016
- CIBER Travel Grant, Michigan State University, to support travels to the 2016 IPSERA Conference in Dortmund, Germany, and present the research “Big Data Analytics in Supply Chain Management: Antecedents and Impact on Performance.”
- F. Edward and Carol J. Lake Faculty Excellence Fund, Broad College of Business, for “Jump-Starting a New Stream of Research: Organizational Behavior in Buyer-Supplier Relationships”, Summer 2015
- Tysse Faculty Excellence Fund, Broad College of Business, for the development of a database on environmental management, Summer 2014
- Ed and Carol Lake Faculty Excellence Research Grant, Broad College of Business, for the investigation of the state of mobile supply chain management, Summer 2013
- Summer Research Grant, Broad College of Business, for the investigation of the U.S. manufacturing industry’s global competitiveness, Summer 2012
- Hong Kong Research Grants Council, Research Grant for a study investigating the impact of intellectual capital and supply chain learning on innovation capability and firm performance, 2011-2013 (with Xiande Zhao, Morgan Swink)
- Council of Supply Chain Management Professionals, Research Grant for a study on Offhsoring, 2011-2013 (with Wendy Tate, Ken Petersen, Lisa Ellram)
- Lilly Teaching Fellowship, 2010-2011
- Center for Advanced Purchasing Research (CAPS Research), support for survey on strategic sourcing, 2010-2011
- Institute for Supply Chain Management’s Senior Research Fellowship, 2009-2010
- CIBER Professional Development Grant, Center for International Business Studies, Michigan State University, 2009