

Susanna Gallani

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Michigan State University
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EDUCATION:

Ph.D. in Accounting (minor: Information Systems Management)
Michigan State University
East Lansing, MI (expected) 2015

Master of Business Administration (minor: Information Systems Management)
Central Michigan University
Mt. Pleasant, MI August 2010

B.A. in Business Economics (major: Business Administration, minor: Insurance Markets)
Universita' degli Studi di Trieste
Trieste, Italy July 1998

CERTIFICATIONS

SAP TERP10 May 2010

RESEARCH INTERESTS

Governance, Executive Compensation, Social Network Theory, Cost Accounting, Cost Behaviors, Management Control Systems.

DISSERTATION

“Through the grapevine: the influence of social networks on executive compensation contract design”

Dissertation Committee:

Dr. Ranjani Krishnan (Chair)
Dr. Karen Sedatole
Dr. Anjana Susarla
Dr. Jeffrey Wooldridge

WORKING PAPERS:

- “The Effect of Relative Non-Financial Performance Disclosures”, with Takehisa Kajiwarra and Ranjani Krishnan. Second round at *The Accounting Review*.
- “Fractional Response Model Applications to Accounting Research”, with Ranjani Krishnan and Jeff Wooldridge. Submitted to AAA MAS meeting 2015.
- “The use of RPE information in Dutch hospitals”, with Martin Holzhaecker and Paolo Perego. Conceptual phase.
- “Managerial Misreporting and the Design of Management Control Systems”, with Eric Marinich. Conceptual phase.

Susanna Gallani

AWARDS and HONORS:

- 2014 Ph.D Student Excellence in Research – Michigan State University, Department of Accounting and Information Systems
- 2024 Doctoral Consortium Fellow – AAA/Deloitte Foundation/J. Michael Cook Doctoral Consortium

INVITED PRESENTATIONS:

- 2013 Erasmus University – Rotterdam (NL)
- 2013 Wilfrid Laurier University – Waterloo, ON (CAN)

PRESENTATIONS at CONFERENCES:

- 2014 Indiana University PhD Conference (Bloomington, IN)
- 2014 AAA Management Accounting Section (Orlando, FL)
- 2013 AAA Annual Meeting (Anaheim, CA)
- 2013 CAAA Annual Meeting (Montreal, CAN)

TEACHING EXPERIENCE:

Michigan State University:

Instructor:

- ACC341 – Cost and Managerial Accounting
Spring 2014 (rating: 4.11*)
- ACC202 – Principles of Management Accounting
Summer 2014 (rating: 4.08*)
Summer 2013 (rating: 4.18*)
Summer 2012 (rating: 4.52*)
- FI 801 – Managerial Finance (M.S. Accounting*)
Summer 2011 (rating: 3.81*)
- FI 311 – Corporate Finance
Summer 2011 (rating: 4.16*)
Spring 2011 (rating: 4.29*)
Fall 2010 (rating: 4.00*)

Teaching Assistant:

- ACC202 – Principles of Management Accounting
Fall 2012 (rating: 4.71*)
Spring 2013 (rating 4.72*)

Central Michigan University:

Professional Specialist:

- MBA619 – Accounting Information for Managers
Summer 2011: (rating: 3.67**)
Spring 2011: 2 sections (rating: 3.14, 3.50**)

*MSU: Evaluation ratings are based on a scale from 1 to 5 where 1 means “far below average” and 5 means “far above average”.

**CMU: Evaluation ratings are based on a scale from 1 to 4 where 1 means “very poor” and 4 means “very good”.

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SERVICE:

Management Science:

Ad-hoc reviewer (2013)

American Accounting Association:

Reviewer for the 2015 AAA Management Accounting Section Meeting (Newport Beach, CA)

Reviewer and Discussant for the 2014 AAA Annual Meeting (Atlanta, GA)

Reviewer and Discussant for the 2014 AAA Management Accounting Section Meeting (Orlando, FL)

Reviewer and Discussant for the 2013 AAA Annual Meeting (Anaheim, CA)

Reviewer and Discussant for the 2013 CAAA Annual Meeting (Montreal, QB, CAN)

Michigan State University:

Business China Association – Speaker (2013)

International Business Case Competition – Judge (Fall 2012)

MEMBERSHIP AND AFFILIATIONS:

IMA – Institute of Management Accountants

PROFESSIONAL AND WORK EXPERIENCE:

Honeywell International, Inc.

2005-2011	Automation and Control Solutions Division Sr. Project Manager (global IS conversion to SAP)
2004-2005	System Sensor Europe Managerial Accounting Manager
2003-2004	System Sensor Ltd. (UK) Financial Controller
2001-2003	System Sensor Italy – Pittway Tecnologica S.r.l. Production Planning & Control Manager
2000-2001	System Sensor Italy – Pittway Tecnologica S.r.l. Cost Accountant

MIB School of Management

1998-2000	Management Accounting Manager
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