

# DANIEL L. GAMACHE

The Eli Broad School of Management • Michigan State University  
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## EDUCATION:

*PhD in Strategic Management* (May 2015, expected)

**Michigan State University** - Broad College of Business; East Lansing, MI

*Dissertation:* “After the announcement: How CEO motivational attributes shape their propensity to be influenced by stakeholder reactions to announcements of strategic actions” (Proposal defended June, 2013)

*Committee:* Dr. Gerry McNamara (Chair)  
Dr. Cynthia E. Devers  
Dr. Russ E. Johnson  
Dr. Albert A. Cannella, Jr. (Arizona State University)

*Master of Arts, Leadership and Management* (2000)

**Briercrest College & Seminary** - Caronport, SK, Canada

Focus: Human Resources

*Bachelor of Arts* (1996)

**Brandon University** - Brandon, MB, Canada

Major: Economics • Minor: Mathematics

## RESEARCH INTERESTS:

Strategic Leadership, Executive Decision Making, Executive Compensation, Corporate Governance, Corporate Reputation

## PUBLICATIONS

Gamache, D.L., McNamara, G.M., Mannor, M.J., & Johnson, R.E. (*in press*)

Motivated to acquire? The impact of CEO regulatory focus on firm acquisitions. *Academy of Management Journal*.

Seo, J., Gamache, D.L., Devers, C.E., & Carpenter, M.A. (*in press*) The role of CEO relative standing in acquisition behavior and CEO pay. *Strategic Management Journal*.

Connelly, B.L., Haynes, K.T., Tihanyi, L., Gamache, D.L., & Devers, C.E. (*in press*) Minding the gap: Antecedents and consequences of top management-to-worker pay dispersion. *Journal of Management*.

Devers, C.E., Misangyi, V.F., & Gamache, D.L. (2014) Editor’s comments: On the future of publishing management theory. *Academy of Management Review*, 39, 245-249.  
(Invited)

## **PROCEEDINGS**

Seo, J., Gamache, D., Devers, C.E., & Carpenter, M.A. (2014) The role of CEO relative standing in acquisition behavior and CEO pay. *Best Paper Proceedings of the Annual Meeting of the Academy of Management.*

## **RESEARCH IN PROGRESS/ WORKING MANUSCRIPTS:**

Gamache, D.L., Johnson, R.E., McNamara, G.M., & Mannor, M.J. CEO emotionality and the strategic actions of firms. *In preparation for submission to the Academy of Management Journal.*

Gamache, D.L., McNamara, G.M. & Johnson, R.E. Understanding who is driving the bus: CEO psychological characteristics – A review and paths for future research. *In preparation for submission to the Academy of Management Review.*

Chaffin, T.D., Gamache, D.L., & McNamara, G.M. Batman and Robin or Superman: How CEO/COO duos impact firm performance. *Manuscript in preparation for submission to the Strategic Management Journal.*

Gamache, D.L., Schwab, A., Shamsie, J., & Koopman, J. The best defense is a good offense: Responding to innovative strategy in the National Football League. *Manuscript in preparation for submission to the Strategic Management Journal.*

Gamache, D.L., Huo, D. Devers, C.D. Multiple reputations: The influences of hospital specialty and general reputation. *Data collection is underway.*

Gamache, D.L., McNamara, G.M., & Steinbach, A. CEO Celebrity and Charisma: Their Unique Effects on CEO Dismissal and Turnover Reaction. *Data collection is underway.*

Gamache, D.L., Steinbach, A., Devers, C.E., and Otner, S. The impact of firm reputation and CEO incentives on acquisition activity. *Data collection is underway.*

Steinbach, A., Gamache, D.L., Shamsie, J. & Koopman, J (2013) Organizing for creative outcomes: Comparing the dispersion and concentration on creative projects in Thai films. *Data collection is underway.*

## **CONFERENCE PRESENTATIONS:**

Gamache, D.L., Johnson, R.E., McNamara, G.M., & Mannor, M.J. (2014) CEO emotionality and the strategic actions of firms. *Accepted for presentation at the Strategic Management Society Annual Conference; Madrid, Spain.*

- Gamache, D.L., Steinbach, A., Devers, C.E., and Otner, S. (2014) The impact of firm reputation and CEO incentives on acquisition activity.  
*Accepted for presentation at the Strategic Management Society Annual Conference; Madrid, Spain.*
- Seo, J., Gamache, D.L. , Carpenter, M.A. & Devers, C.E. (2014) The role of CEO relative standing in acquisition behavior and CEO pay.  
*Accepted for presentation at Academy of Management, Annual Conference, Philadelphia, PA*
- Chaffin, T.D., Gamache, D.L., & McNamara, G.M. Batman and Robin or Superman: How CEO/COO duos impact firm performance.  
*Accepted for presentation at Academy of Management, Annual Conference, Philadelphia, PA*
- Steinbach, A., Gamache, D.L., Shamsie, J. & Koopman, J (2014) Organizing for creative outcomes: Comparing the dispersion and concentration on creative projects in Thai films.  
*Accepted for presentation at the Strategic Management Society, Special Conference: Strategic Management in the Asian Century; Sydney, Australia.*
- Gamache, D.L, McNamara, G.M., Mannor, M.J., & Johnson, R.E. (2014) Being Motivated to Acquire: The Impact of CEO Regulatory Focus on Firm Acquisitions  
*Strategic Management Society, Special Conference: Micro-Foundations for Strategic Management Research: Embracing Individuals; Copenhagen, Denmark.*  
**Finalist for Best Student Proposal Prize**
- Gamache, D.L, McNamara, G.M., Mannor, M.J., & Johnson, R.E. (2013) CEO Regulatory Focus: The Impact on Firm Acquisitions. *Academy of Management, Annual Conference, Orlando, Florida.*
- Gamache, D.L., Steinbach, A., Devers, C.E.. (2013) The impact of firm reputation and CEO incentives on acquisition activity. *Reputation Symposium, Oxford, United Kingdom.*
- Gamache, D.L, McNamara, G.M., Mannor, M.J., & Johnson, R.E. (2013) CEO Regulatory Focus: The Impact on Firm Acquisitions. *Academy of Management, Annual Conference, Orlando, Florida.*
- Chaffin, T.D., Gamache, D.L., & McNamara, G.M. (2013) The Lone Ranger or the Dynamic Duo: When do firms benefit and when are they harmed from having a COO?  
*Strategic Management Society, Annual Conference, Atlanta, Georgia.*

Gamache, D.L. & Shamsie, J., (2013) The best defense is a good offense: Responding to an innovative strategy in the National Football League. *Strategic Management Society, Annual Conference, Atlanta, Georgia.*

Gamache, D.L., Steinbach, A., and Shamsie, J. (2013) Pursing a creative vision: Is less more? *Asian Perspectives of Creative Industries; Singapore.*

Gamache, D.L, McNamara, G.M., Mannor, M.J., & Johnson, R.E. (2012) CEO Regulatory Focus: The Impact on Firm Acquisitions. *Strategic Management Society, Annual Conference, Prague, Czech Republic.*

Mannor, McNamara and Gamache (2011). Framed for Action: The Influences of Positive, Negative, and Ambivalent CEO Perceptions on Organizational Action. *Strategic Management Society, Annual Conference, Miami, FL.*

Kolev, Gamache and Wiseman (2011). CEO Bargaining Power versus Firm Bargaining Power: The Missing Links in the CEO Compensation Debate. *Strategic Management Society, Annual Conference, Miami, FL.*

## **SERVICE**

Ad hoc reviewer for *Academy of Management Journal*, July 2012 – present

Ad hoc reviewer for *Academy of Management Review*, June 2014 – present

Ad hoc reviewer for *Journal of Business Research*, May 2014 - present

Reviewer for *Academy of Management Annual Conference*, 2011 - present

- 2014 Outstanding Reviewer Award, Business Policy & Strategy Division

Reviewer for *Strategic Management Society Annual Conference*, since 2014.

Editorial assistant for an *Academy of Management Journal* Associate Editor

## **DOCTORAL CONSORTIA & SEMINAR PARTICIPATIONS:**

June, 2014: Ph.D. Student Round Table Discussions, Midwest Strategy Meeting, Madison, WI.

September, 2013: Doctoral Workshop, Strategic Management Society, Atlanta, GA.

August, 2013: BPS Doctoral Consortium, Academy of Management, Orlando, FL.

August, 2011: New Doctoral Student Consortium, Academy of Management, San Antonio, TX.

## **GRANTS:**

Gamache, D.L., Steinbach, A. and Devers, C.E. The impact of firm reputation and CEO incentives on acquisition activity.

April, 2014: Management Department Advisory Board – Stride Grant, \$4000

## **TEACHING EXPERIENCE:**

### **Michigan State University – Undergraduate Teaching Experience**

#### **Instructor:**

MGT 409 – Business Policy and Strategic Management

(Fall 2011; Spring, 2012; Spring, 2013, Fall 2013)

Average instructor rating: 4.29/5

MGT 409H – Business Policy and Strategic Management – *Honors Section*

(Spring, 2013, Spring 2014)

Average instructor rating: 4.39/5

MGT 325 – Management Skills: Organizational Behavior (Summer, 2011)

Average instructor rating: 4.42/5

### **August 2003 – July 2010**

#### **Program Coordinator/ Instructor of Business Studies/ – Briercrest College**

Caronport, SK, Canada.

Including courses in Entrepreneurship, Human Resource Management, and Statistics

## **LETTERS OF RECOMMENDATION:**

For professional letters of recommendation, please contact:

Dr. Gerry McNamara

Professor of Management

Eli Broad College of Business • Michigan State University

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Dr. Robert M. Wiseman

Professor of Management & Department Chairperson

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Dr. Cynthia E. Devers

Associate Professor of Management

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