

HARILAOS (HARIS) I. SOROVIGAS, M.B.A., J.D.

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PROFESSIONAL PROFILE

- Fourteen plus years of experience involving teaching, training and tutoring of students, faculty, and staff in computer software and hardware operations, college-level and elementary-level teaching law and business, industry training, and soccer referee instruction.
- Seven plus years of entrepreneurship, general and project management experience.
- Six plus years of legal experience working in diverse environments with verity of legal matters and areas of law.
- Twelve plus years of practical experience working in multiple computer and business environments programming business applications in various computer system platforms.
- Three plus years of experience maintaining PC hardware and software in MS-DOS and MS-Windows environments.
- Twelve plus years of data processing experience in Legal, Accounting, Retail, Personnel, Insurance, and Restaurant computer systems applications.

EDUCATION

THOMAS M. COOLEY LAW SCHOOL, LANSING, MICHIGAN

Juris Doctor - Concentration Certificate in Litigation, 2004

- ♦Dean's List
- ♦**Certificates of Merit:** Sports Law, Estate Planning, and Copyright Law
- ♦Intra-School Moot Court
- ♦Co-Founding Member of Solo/General Practice Law Society

JOHNSON & WALES UNIVERSITY, PROVIDENCE, RHODE ISLAND

Master of Business Administration - International Business, 1998

- ♦GPA: 3.94/4.00
- ♦**President** - Graduate Student Association Alan Shawn Feinstein Graduate School

Bachelor of Science - Computer Systems Management, 1991

- ♦Dean's List
- ♦All-American Scholarship
- ♦Faculty Scholarship
- ♦United States Achievement Award

Associate in Science - Computers/Business Applications, 1989

BAR ADMISSION and PROFESSIONAL AFFILIATIONS

- ♦ Admitted to Michigan Bar
- ♦ Admitted to U. S. Eastern and Western District Courts of Michigan
- ♦ Member, State Bar of Michigan
- ♦ Member, Federal Bar Association
- ♦ Member, Ingham County Bar Association
- ♦ Member, Michigan Association for Justice

ACADEMIC/TEACHING EXPERIENCE

Adjunct Professor, Michigan State University College of Law, East Lansing, MI, 2009 to Present

- Spring 2009: Taught an Elective Law course to law students in a class size of 15 students for the one section of LAW510: Deferred & Executive Compensation. Student Evaluations 4.25/5.0. (5=best)

Professor of Practice, Michigan State University, Department of Finance, East Lansing, MI, 2007 to Present

- Fall 2011: Taught Business Law courses to business and non-business students in class sizes averaging 22 students for the one section of GBL467: Emerging Enterprise Law and 67 students for each of the two sections of GBL323: Intro to Business Law. Student Evaluations 4.12/5.0, 4.79/5.0, and 4.72/5.0. (5=best)
- Summer 2011: Taught Business Law courses to business and non-business students in class sizes averaging 14 students for the one section of GBL323: Intro to Business Law and 42 students for the one section of GBL395: Law, Public Policy, and Business. Student Evaluations 4.09/5.0 and 4.25/5.0. (5=best)
- Spring 2011: Taught Business Law courses to non-business students in class sizes averaging 65 students for the three sections of GBL323: Intro to Business Law. Student Evaluations 4.32/5.0, 4.24/5.0, and 4.41/5.0. (5=best)

- Fall 2010: Taught Business Law courses to business and non business students in class sizes averaging 21 students for the one section of GBL467: Emerging Enterprise Law and 68 students for each of the two sections of GBL323: Intro to Business Law. Student Evaluations 4.16/5.0, 4.35/5.0, and 4.51/5.0. (5=best)
- Summer 2010: Taught Business Law courses to business and non business students in class sizes averaging 23 students for the one section of GBL323: Intro to Business Law and 43 students for the one section of GBL395: Law, Public Policy, and Business. Student Evaluations 4.16/5.0 and 4.56/5.0. (5=best)
- Spring 2010: Taught Business Law courses to non business students in class sizes averaging 67 students for the three sections of GBL323: Intro to Business Law. Student Evaluations 4.35/5.0, 4.22/5.0, and 4.58/5.0. (5=best)
- Fall 2009: Taught Business Law courses to business and non business students in class sizes averaging 23 students for the one section of GBL467: Emerging Enterprise Law and 67 students for each of the two sections of GBL323: Intro to Business Law. Student Evaluations 4.00/5.0, 4.32/5.0, and 4.27/5.0. (5=best)
- Summer 2009: Taught Business Law courses to business and non business students in class sizes averaging 24 students for the one section of GBL323: Intro to Business Law and 40 students for the one section of GBL395: Law, Public Policy, and Business. Student Evaluations 4.67/5.0 and 4.55/5.0. (5=best)
- Spring 2009: Taught Business Law courses to non business students in class sizes averaging 65 students for the three sections of GBL323: Intro to Business Law. Student Evaluations 4.17/5.0, 4.13/5.0, and 4.60/5.0. (5=best)
- Fall 2008: Taught Business Law courses to non business students in class sizes averaging 66 students for each of the two sections of GBL323: Intro to Business Law. Developed the new course GBL467: Emerging Enterprise Law for the college of business and taught one section of the course. Student Evaluations 4.57/5.0, 4.40/5.0, and 4.75/5.0. (5=best)
- Summer 2008: Taught Business Law courses to business and non business students in class sizes averaging 35 students for the one section of GBL323: Intro to Business Law and 30 students for the one section of GBL395: Law, Public Policy, and Business. Student Evaluations 4.25/5.0 and 4.44/5.0. (5=best)
- Spring 2008: Taught Business Law courses to business and non business students in class sizes averaging 65 students for the two sections of GBL323: Intro to Business Law and 41 students for the one section of GBL395: Law, Public Policy, and Business. Student Evaluations 4.19/5.0, 4.31/5.0, and 4.06/5.0. (5=best)
- Fall 2007: Taught Business Law courses to honors and non business students in class sizes averaging 68 students for the two sections of GBL323: Intro to Business Law and 18 students for the one section of the honors GBL395H: Law, Public Policy, and Business. Student Evaluations 4.44/5.0, 4.30/5.0, and 4.47/5.0.
- Serving as a student advisor and mentor.

Adjunct Professor, University of Phoenix, West Michigan Campus, Grand Rapids, MI, 2004 to Present

- Teach Law, General Business and Management, Global Business Strategies, Political Science, and Information Technology courses to lower-level and upper-level students in class sizes averaging 15 students.
- Certified FlexNet Instructor for online-course teaching.

Seminar Instructor, Michigan Farm Bureau Family of Companies, Lansing, Michigan, 2002 to 2003

- Developed and taught seminars regarding cultural diversity and its effects in business and workplace.

Corporate Instructor, J. Baker, Inc., Canton, MA, 1995 to 1997

- Taught MS-Windows and MS-Office applications to corporate staff to classes averaging 10 students.

Referee Instructor, United States Soccer Federation, Rhode Island and Michigan, 1998 to Present

- Teach soccer referee certification courses from entry referee grade 10 to state referee grade 5 levels in class sizes averaging 30 students.

Volunteer Teacher, Canton Elementary School, Canton, MA, 1998 to 1999

- Taught a model course to third grade students for Junior Achievement to classes averaging 20 students.

Laboratory Teaching Assistant, Johnson & Wales University, Providence, RI, 1988 to 1989

- Taught computer lab courses to undergraduate students to classes averaging 20 students.

- Trained new faculty and staff.

PROFESSIONAL EXPERIENCE

ARGOLYS ATTIKI, PLC, LANSING, MICHIGAN

ATTORNEY

5/09 - present

A partner attorney in this full service law firm, current practice includes litigation, real estate, wills, trusts & estate planning, family law, landlord & tenant, consumer & collection law, bankruptcy law, immigration law, corporate & business law, taxation, and criminal law. Represent a diverse group of clients, research, draft pleadings, evaluate cases, court appearances and trials, and assist in the management and operation of the firm.

SIVER & ASSOCIATES, PLLC, GRAND RAPIDS, MICHIGAN

ATTORNEY

11/06 - 05/09

A partner attorney in this full service law firm, current practice includes litigation, real estate, wills, trusts & estate planning, family law, landlord & tenant, consumer & collection law, bankruptcy law, immigration law, corporate & business law, taxation, and criminal law. Represent a diverse group of clients, research, draft pleadings, evaluate cases, court appearances and trials, and assist in the management and operation of the firm.

GREAT AMERICA BROKER, LLC, LANSING, MICHIGAN

REALTOR®/REAL ESTATE CONSULTANT

4/05 - present

Serve as Real Estate Consultant to qualified potential buyers and sellers in residential and commercial real estate sales. Customize marketing plans for each specific client and manage advertising. Track and report all marketing efforts using multiple means of promotion. Generate daily leads and referrals. Responsible for all administrative roles including legal paper work, open houses, showings, photography, and signage. Facilitate strong communication among Title and Mortgage Officers, Inspectors, Appraisers, Buyers, and Sellers to ensure smoothly closing transactions.

LOVEJOY LAW OFFICES, PC, LANSING, MICHIGAN

EXTERN/LAW CLERK

5/04 - 8/04

Conducted research on various legal issues in the areas of family law, personal injury, property law, estate planning, and civil litigation. Drafted legal memos, case briefs, and various court pleadings. Attended pre-trial and trial proceedings.

PARTHENON RESTAURANT, LANSING, MICHIGAN

OWNER/GENERAL MANAGER

5/03 - 3/06

Responsible for all aspects of the business operation. Maintain the weekly inventory, employees schedule, ordering, maintenance, etc. Responsible for all aspects of bookkeeping and accounting, payroll, and reporting. Perform the interviewing for new employees and the creation of all job descriptions. Responsible for the hiring and termination of all company personnel. Manage the day-to-day business operations and I am responsible for advertisement, marketing, customer service, and maintenance.

MICHIGAN FARM BUREAU FAMILY OF COMPANIES, LANSING, MICHIGAN

PROGRAMMER ANALYST

4/00 - 5/03

Assigned to the applications development and implementation team responsible for the Billing and Collections Management Systems (BCMS). Researched, analyzed, designed, developed, implemented, and maintained new and existing BCMS and Client systems on IBM mainframe in a MVS/CICS environment with increasing responsibilities. Worked as a project leader in the Electronic Funds Transfer (EFT) project responsible for the system research and design, development, testing, and implementation of the project. Designed new CICS screens, developed new programs, and performed system analysis and design for the new Credit/Debit Card Application sub-system. Engaged in the unit and system testing, the system implementation, and technical documentation. Worked on the Cobol OS/370 upgrade project responsible for the programming changes and the creation of the initialization programs for the VSAM files.

J. BAKER, INC, CANTON, MASSACHUSETTS

SENIOR SYSTEMS ANALYST

4/98 - 3/00

Worked in the Merchandising Group responsible for the Price Change, Physical Inventory, Merchandising Reports, Data Warehouse, Stock Ledger, Inventory Transfer, and Arthur Planning applications. Researched, analyzed, designed, developed, programmed, implemented, and maintained new and existing CBA systems on IBM mainframe in a MVS/CICS environment with increasing responsibilities. Worked as a team leader in the split project of two businesses responsible for the system design, data conversion, testing, development, and implementation. Worked as a project leader in the system conversion merge project for their latest acquisition responsible for the system design, technical and user documentation, technical leadership, management reporting, and implementation. Managed the EDI project to convert the applications for EDI 832, 850, and 852 transactions from GE EDI 3010/3030 to IBM EDI 4010 for all business partners. Assumed technical and managerial responsibilities in the Y2K project responsible for test script designs, data conversions, programming, system and unit testing, and group project management.

SYSTEMS ANALYST

4/97 - 4/98

Worked in the Merchandising Group responsible for the CBA applications for Price Change, Stock Ledger, Stock Audit, Advertising, and Inventory Control. Researched, analyzed, designed, developed, implemented and maintained new and existing CBA systems on IBM mainframe in a MVS/CICS environment with increasing responsibilities. Assumed technical and managerial responsibilities in the Y2K project responsible for the test script designs, data conversions, programming, and group project management. Worked as a team leader in the system design and implementation of the TRIMAX POS project while interacting with the POS Systems and Sales application groups, and the vendors. Assigned to the Cobol Conversion project as a project leader to rewrite the existing Cobol and Assembler programs to Cobol II.

SENIOR PROGRAMMER ANALYST

9/95 - 4/97

Worked in the Merchandising Group responsible for the Price Change, SKU Maintenance, Physical Inventory, Merchandising Reports, Arthur Planning, Advertising, and Inventory Transfer applications. Researched, analyzed, designed, developed, programmed, implemented, and maintained new and existed CBA systems on IBM mainframe in a MVS/CICS environment with increasing responsibilities. Conducted user training for existed and new business applications as well as been a Windows 95 and MS-Office applications instructor. Worked as a group leader in the Price Change application and data conversion merge project for the SCOA acquisition responsible for the system design, technical and user documentation, technical leadership, management reporting, and implementation.

PROGRAMMER ANALYST

12/93 - 9/95

Worked in the Merchandising/Sales Group responsible for the Price Change, SKU Maintenance, Physical Inventory, Merchandising Reports, Sales Audit and Polled Sales, Landlord Remittance, Advertising, and Inventory Transfer applications. Researched, analyzed, designed, developed, programmed, implemented, and maintained new and existed CBA systems on IBM mainframe in a MVS/CICS environment with increasing responsibilities.

COMMAND SYSTEMS INCORPORATED, HARTFORD, CONNECTICUT CONSULTANT

11/92 - 11/93

Designed, programmed, implemented, and maintained new and existing CAS applications. Designed and implemented modifications and enhancements to the Activity Log, Financial Synchronization Transaction, and Diary Systems resulting in significant cost decrease. Created new applications for Payment, Activity Log, and Diary Reports using PACE Query & Reports, and COBOL.

**EDWARDS & ANGELL, PROVIDENCE, RHODE ISLAND
SENIOR PROGRAMMER ANALYST**

7/91 - 11/92

Worked with department managers and attorneys to analyze problems and design solutions. Designed, programmed, implemented, and maintained new and existing Legal, Accounting, and Marketing applications. Worked on the LTMS accounting package to convert data and reports to PACE using COBOL HLL, PROCEDURES, and PACE Database. Designed and developed databases for the Accounting, Marketing, Human Resources, and Legal Departments. Worked on a project as a team leader and individually to convert the SOTAS Human Resources package to ADP. Conducted user technical training, and taught computer software seminars.

PERSONAL COMPUTER COORDINATOR

8/90 - 7/91

Installed personal computer hardware and software. Provided computer training and support to attorneys and staff. Researched and analyzed system problems, maintained database applications, and provided support for the LEXIS and WESTLAW systems. Maintained computer operations through PCs and WANG Mainframes.

**JOHNSON & WALES UNIVERSITY, PROVIDENCE, RHODE ISLAND
PROGRAMMER/SENIOR LABORATORY ASSISTANT**

9/88 - 5/89

Trained and tutored students and faculty in usage of both computer software and hardware for Hospitality and General Business applications. Conducted seminars in WordPerfect 5.1, LOTUS 1-2-3, DBASE III PLUS, RBASE 5000, COBOL, RPG II, PASCAL, MULTIPLAN, and PAGEMAKER PUBLISHER. Repaired personal computers, printers, and installed hardware and software. Designed, programmed, and debugged programs in COBOL, RPG II, and databases on a WANG VS and IBM Mainframes.

HARDWARE/SOFTWARE

IBM Mainframe, WANG VS, IBM/PC, WANG/PC, COBOL OS/370, COBOL II, CICS, SDF2, EASYTRIEVE, EDI, TSO/ISPF, OS/JCL, CA7, FILE-AID, ABEND-AID, VSAM, MVS, LIBRARIAN, QUIK/BMS, DISPATCH, PACE, SQL, WORDPERFECT, MS-POWERPOINT, MS-WINDOWS, MS-WORD, MS-EXCEL, MS-PROJECT, MS-OUTLOOK, MS-ACCESS, PEACHTREE, QUICKBOOKS

PROFESSIONAL SKILLS AND ACTIVITIES

Committee Member - Student Recruitment Committee, Thomas M. Cooley Law School Alumni Association
Real Estate Agent - Michigan Licensed Real Estate Agent
Member - Greater Lansing Association of Realtors® and National Association of Realtors®
Council Member - Church of the Annunciation Greek Orthodox Parish of Rhode Island member of the Greek Orthodox Archdiocese of North and South America
Member - Holy Trinity Greek Orthodox Church of Lansing
President and Co-Founder - Angelo D. Passaretta Foundation
Volunteer Teacher - Junior Achievement of Northern New England
Board Member & Director of Referees - Referee Developmental Program, Coventry Soccer Association
State Soccer Referee & Referee Instructor - Member of the Michigan Soccer Association, the Greater Lansing Area Soccer Referees Association, and the United States Soccer Federation
National College Soccer Referee - Member of the National Intercollegiate Soccer Officials Association
Bilingual - Fluent in Greek and English

REFERENCES

References are available upon request.