

Susanna Gallani

Eli Broad Graduate School of Management
Michigan State University
632 Bogue St. – Room 245
East Lansing, MI 48824

Tel: (517) 580-2007
email: gallani@broad.msu.edu
<http://broad.msu.edu/facultystaff/gallani>

EDUCATION

Ph.D. in Business Administration (major: Accounting, minor: Information Systems Management)

Michigan State University
East Lansing, MI

(expected) 2015

Master of Business Administration (minor: Information Systems Management)

Central Michigan University
Mt. Pleasant, MI

August 2010

B.A. in Business Economics (major: Business Administration, minor: Insurance Markets)

Universita' degli Studi di Trieste
Trieste, Italy

July 1998

CERTIFICATIONS

SAP TERP10

May 2010

RESEARCH INTERESTS

Governance, Executive Compensation, Social Network Theory, Cost Accounting, Cost Behaviors, Costing Systems, Management Control Systems.

DISSERTATION

“Through the Grapevine: Network Effects on the Design of Executive Compensation Contracts”

Dissertation Committee:

Dr. Ranjani Krishnan (Chair)

Dr. Karen Sedatole

Dr. Anjana Susarla

Dr. Jeffrey Wooldridge

WORKING PAPERS

- “Is There Value in Mandatory Nonfinancial Performance Measurement?”, with Takehisa Kajiwara and Ranjani Krishnan.
- “Fractional Response Model Applications to Accounting Research”, with Ranjani Krishnan and Jeff Wooldridge.

AWARDS and HONORS

- 2014 Ph.D Student Excellence in Research – Michigan State University, Department of Accounting and Information Systems
- 2014 Doctoral Consortium Fellow – AAA/Deloitte Foundation/J. Michael Cook Doctoral Consortium

INVITED PRESENTATIONS

- 2014 Queen's University – Kingston, ON (CAN)
- 2013 Wilfrid Laurier University – Waterloo, ON (CAN)
- 2013 Erasmus University – Rotterdam (NL)

PRESENTATIONS at CONFERENCES

- 2014 Midwest Doctoral Research Conference (Bloomington, IN)
- 2014 AAA Management Accounting Section (Orlando, FL)
- 2013 AAA Annual Meeting (Anaheim, CA)
- 2013 CAAA Annual Meeting (Montreal, CAN)

TEACHING EXPERIENCE

Michigan State University

Instructor:

- ACC341 – Cost and Managerial Accounting
Spring 2014 (rating: 4.11*)
- ACC202 – Principles of Management Accounting
Summer 2014 (rating: 4.08*)
Summer 2013 (rating: 4.18*)
Summer 2012 (rating: 4.52*)
- FI 801 – Managerial Finance (M.S. Accounting)
Summer 2011 (rating: 3.81*)
- FI 311 – Corporate Finance
Summer 2011 (rating: 4.16*)
Spring 2011 (rating: 4.29*)
Fall 2010 (rating: 4.00*)

Teaching Assistant:

- ACC202 – Principles of Management Accounting
Fall 2012 (rating: 4.71*)
Spring 2013 (rating 4.72*)

Central Michigan University

Professional Specialist:

- MBA619 – Accounting Information for Managers (Master of Business Administration)
Summer 2011: (rating: 3.67**)
Spring 2011: 2 sections (rating: 3.14, 3.50**)

*MSU: Evaluation ratings are based on a scale from 1 to 5 where 1 means “far below average” and 5 means “far above average”. **CMU: Evaluation ratings are based on a scale from 1 to 4 where 1 means “very poor” and 4 means “very good”.

SERVICE

Management Science

Ad-hoc reviewer (2013)

American Accounting Association

Reviewer for the 2015 AAA Management Accounting Section Meeting (Newport Beach, CA)

Reviewer and Discussant for the 2014 AAA Annual Meeting (Atlanta, GA)

Reviewer and Discussant for the 2014 AAA Management Accounting Section Meeting (Orlando, FL)

Reviewer and Discussant for the 2013 AAA Annual Meeting (Anaheim, CA)

Reviewer and Discussant for the 2013 CAAA Annual Meeting (Montreal, QB, CAN)

Michigan State University

IMA Student chapter – Speaker (2014)

Business China Association – Speaker (2013)

International Business Case Competition – Judge (Fall 2012)

MEMBERSHIPS AND AFFILIATIONS

IMA – Institute of Management Accountants

PROFESSIONAL AND WORK EXPERIENCE

Honeywell International, Inc.

2005-2011	Automation and Control Solutions Division Sr. Project Manager (global IS conversion to SAP)
2004-2005	System Sensor Europe Managerial Accounting Manager
2003-2004	System Sensor Ltd. (UK) Financial Controller
2001-2003	System Sensor Italy – Pittway Tecnologica S.r.l. Production Planning & Control Manager
2000-2001	System Sensor Italy – Pittway Tecnologica S.r.l. Cost Accountant

MIB School of Management

1998-2000	Management Accounting Manager
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